

Can “Drone delivery”
technology make
your skin care
more efficient ?

The Cosmetic Drone®

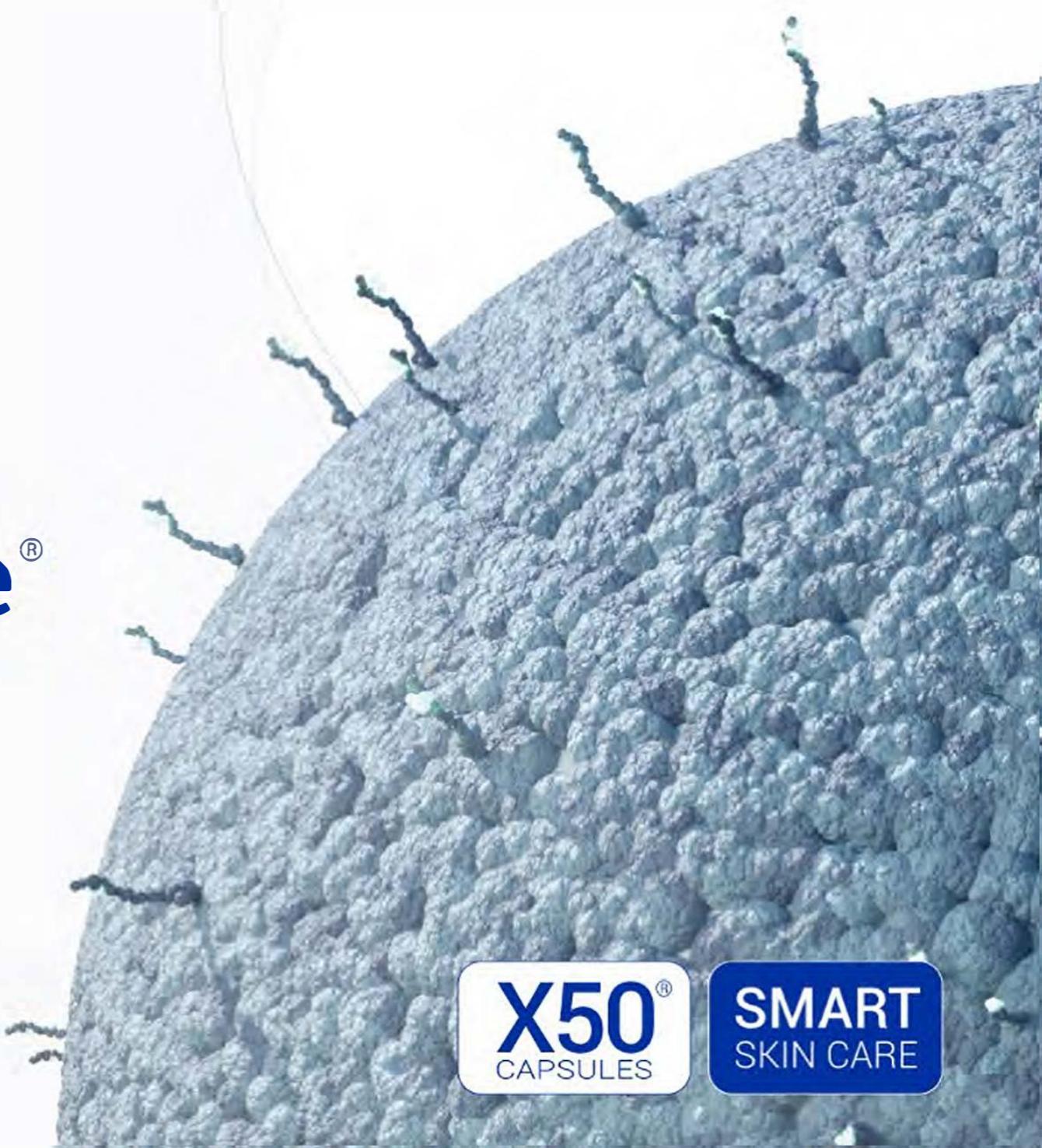
Drone-inspired encapsulation
to give cosmetic products
a fast lane to results

Información B2B



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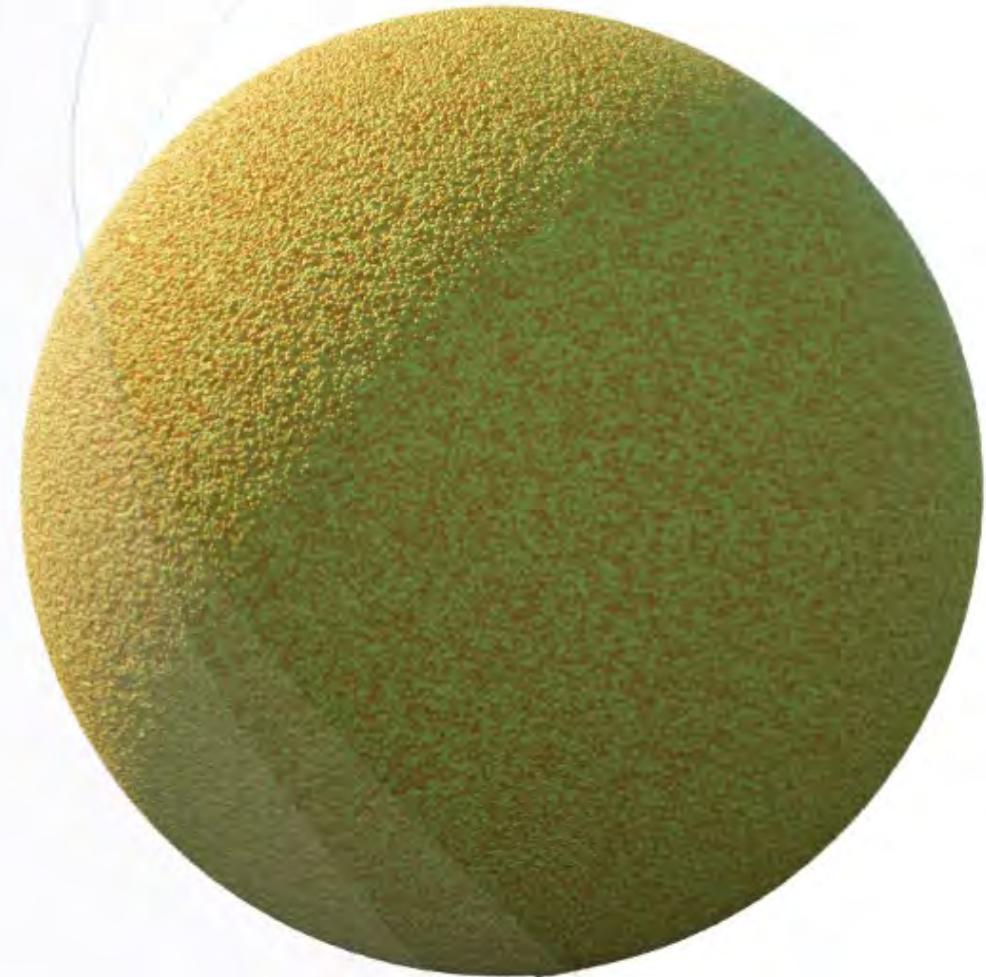


X50®
CAPSULES

SMART
SKIN CARE

Almost 40 years later
of the incorporation⁽¹⁾ of
first encapsulation system
in cosmetics...

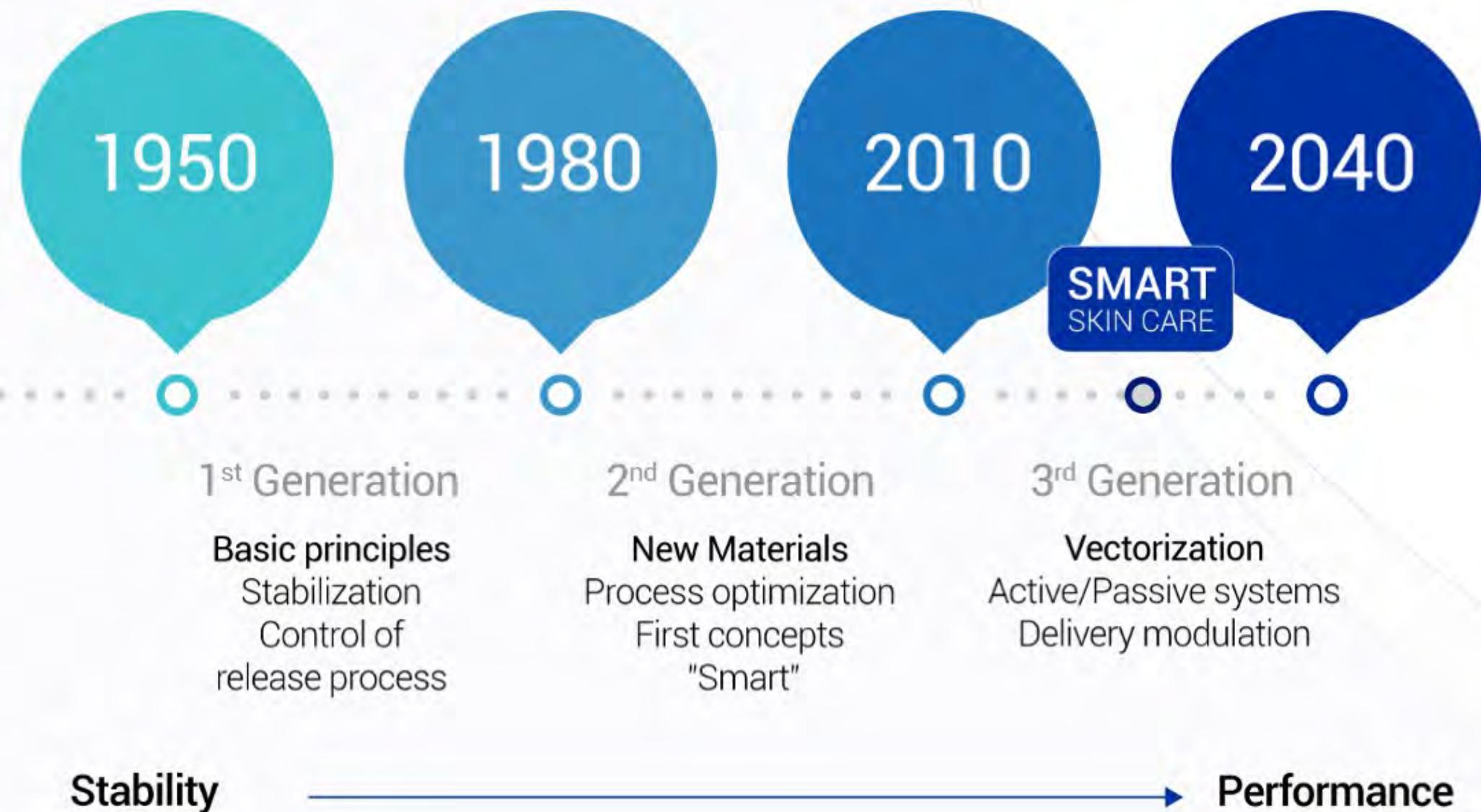
**Delivery systems
have become
a key element
in cosmetic formulation**



(1) Dior Science Skin Care incorporated the use of liposomes in cosmetics in 1986 in its Capture line, a true revolution in anti-aging treatment.

Delivery systems: evolution

The first formula with a controlled release system (12 hours)
It was developed in 1952 by Smith Kline & French.



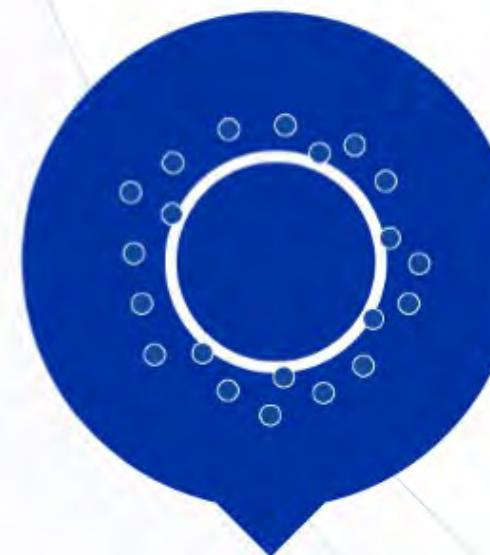
In theory and in practice,
to design a successful product
several issues must be considered:



Stability



Absorption
Penetration

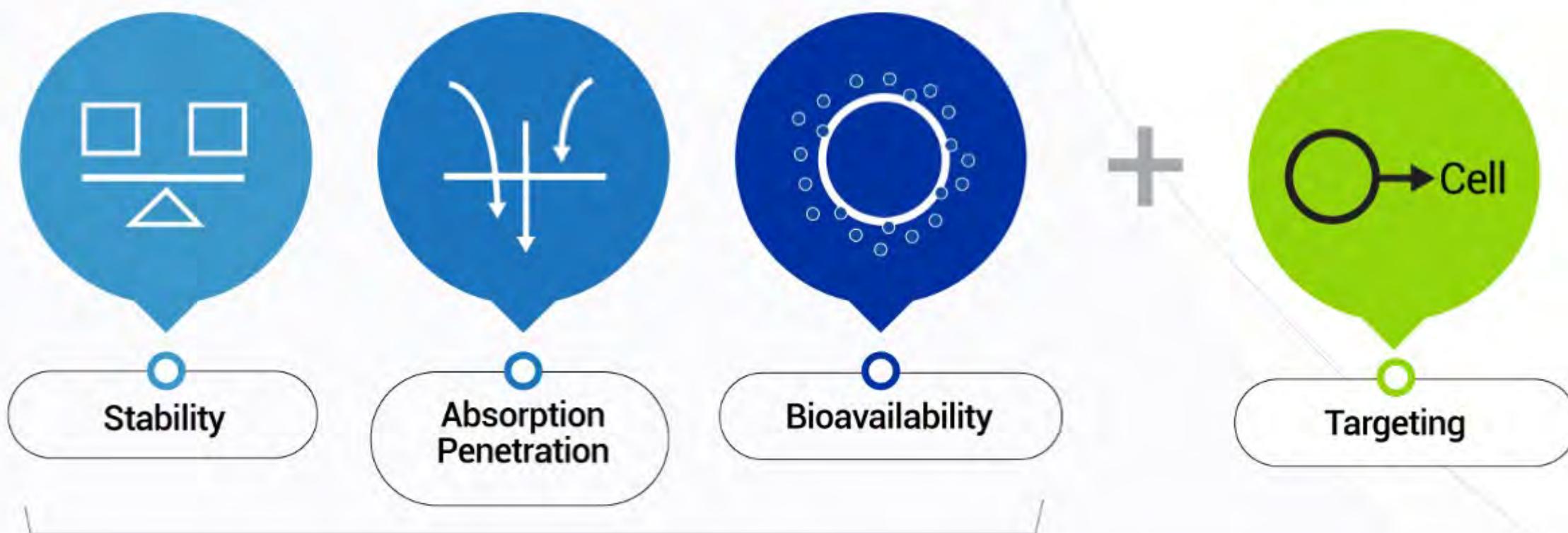


Bioavailability

The first directive of an encapsulation system
is to solve a problem.

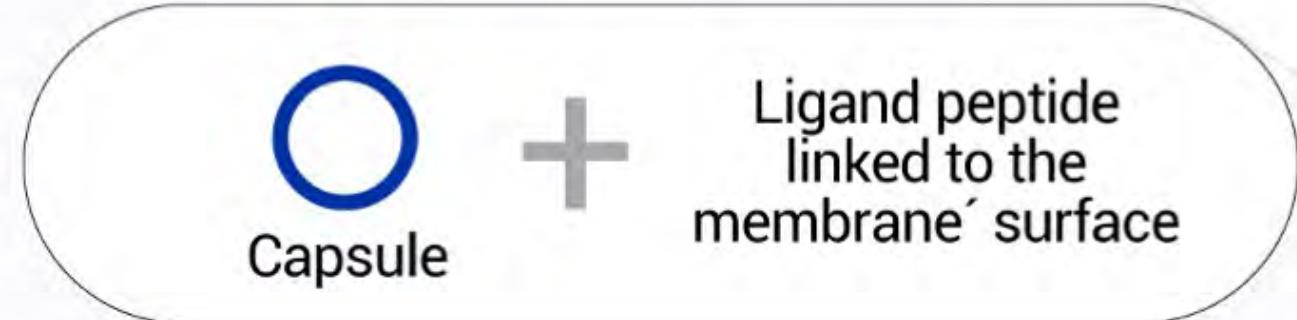
The Cosmetic Drone®: innovation

The first directive of an encapsulation system is to solve a problem:
Bring the delivery system to the target cell.



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Solution:



The integration of a system release provides answers to different problems



Stability

Ensures the stability of the active ingredients
Minimizes interaction with other ingredients in the formulation
Improves their incorporation into formulations



Absorption/Penetration

Improves penetration of active ingredients (solubility)
Prevents premature degradation of actives (DORMANT ACTIVE INGREDIENTS)



Bioavailability

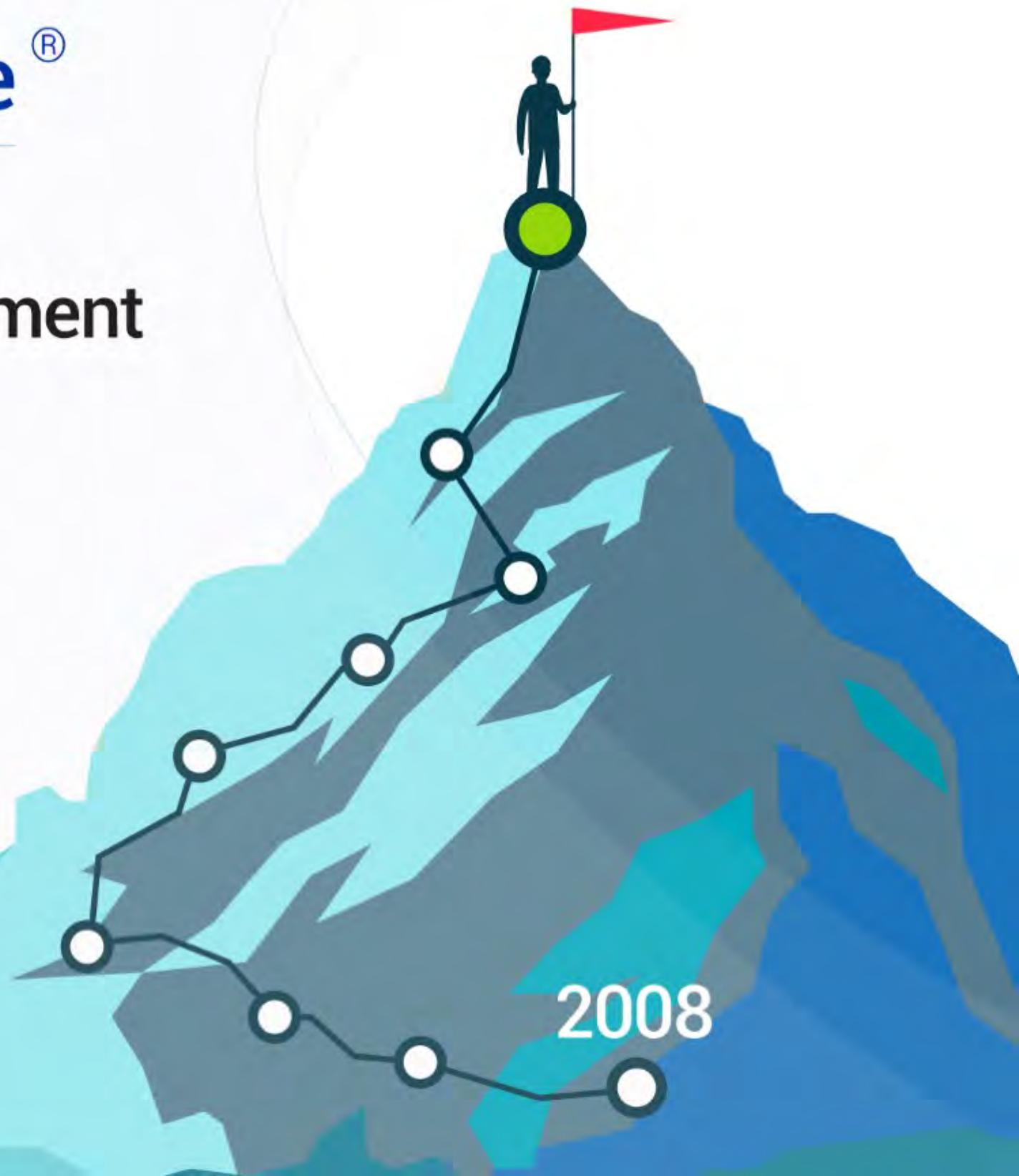
Increases the half-life of active ingredients
thanks to controlled and extended release
It allows a **long-lasting action** to provide efficacy at minimum doses of use.

The Cosmetic Drone®

**12 years
of research and development**

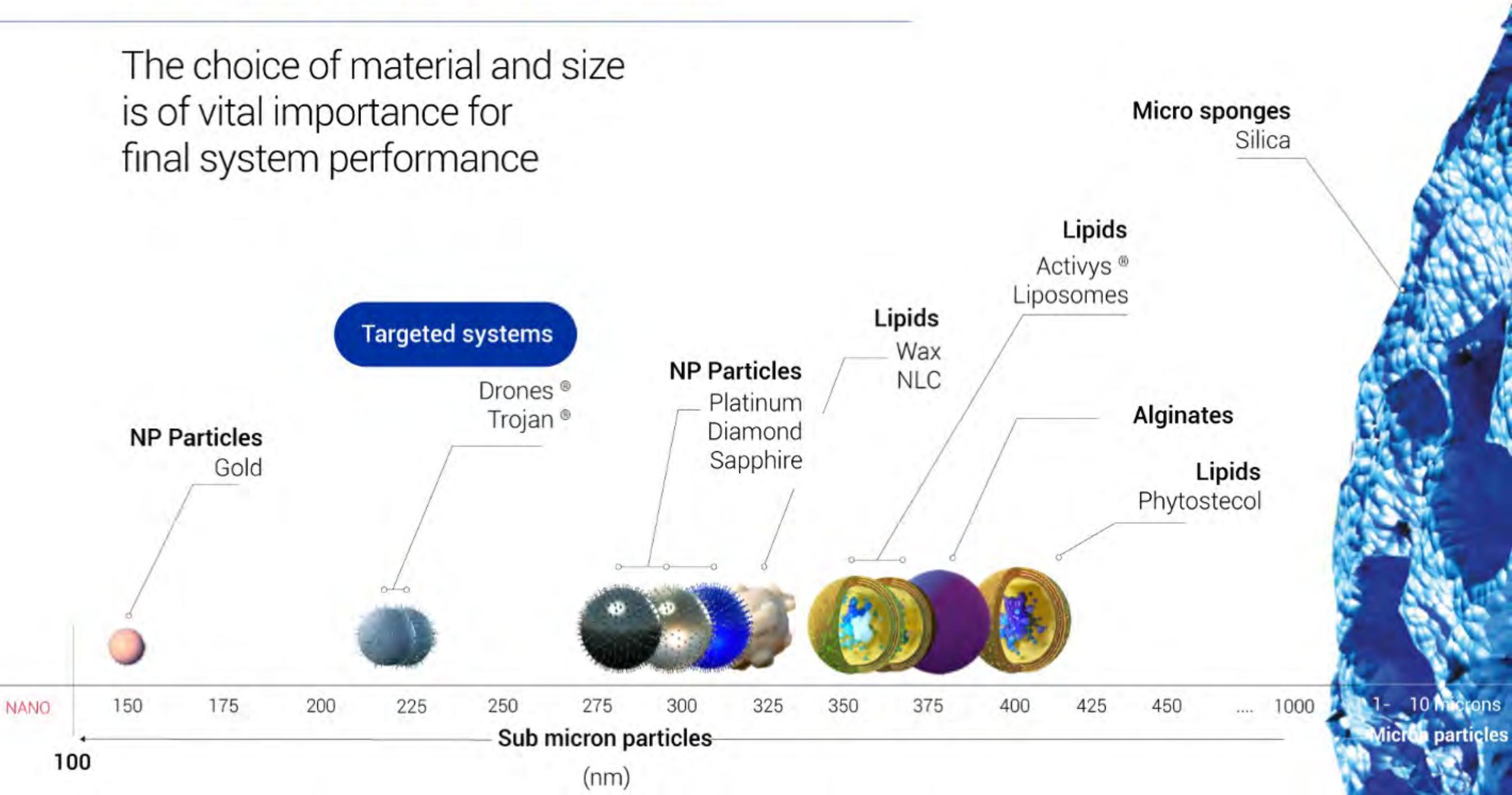
Intensive study of biomaterials
> 120 candidate peptides
Precise selection of cell receptors
> 100 in vitro studies
In vivo studies

2008

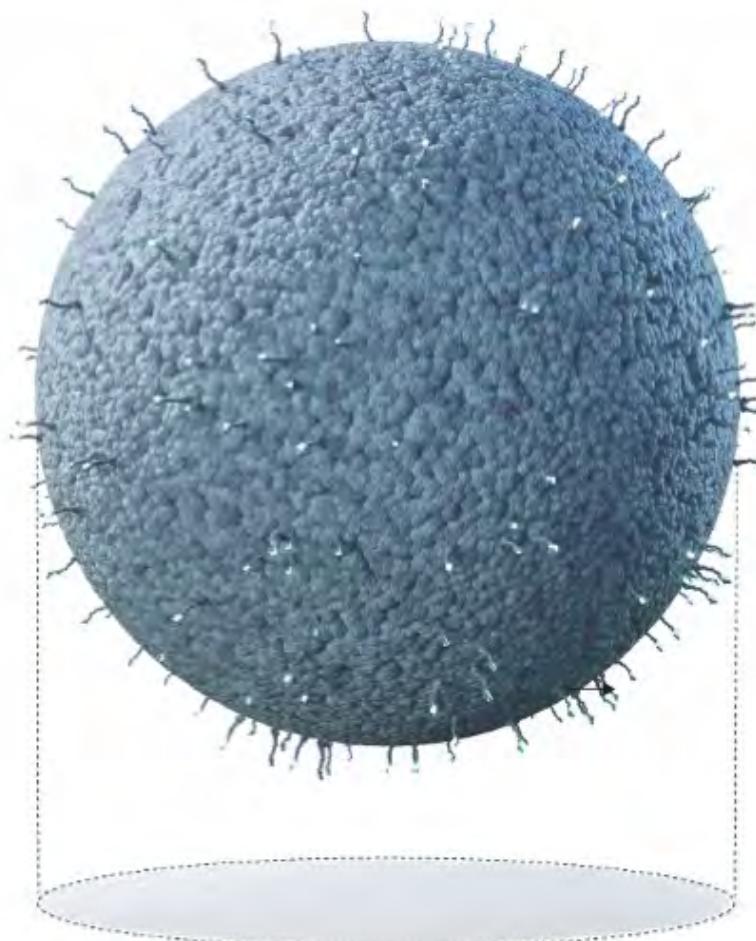


Size and materials matter

The choice of material and size is of vital importance for final system performance



Main features



1

Particle size

> 100 nm



2

Carrier type

PLGA capsules

3

Encapsulated ingredient
**Up to 25% entrapment
depending on the active**

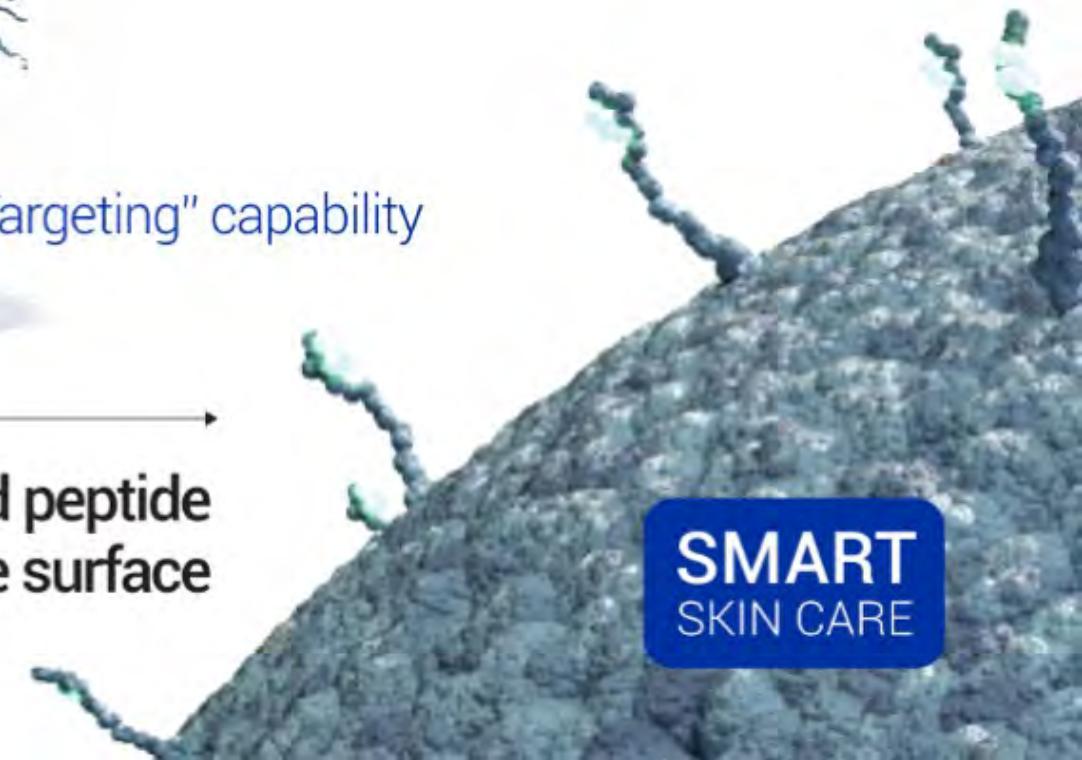
+ Hydrophobic

+++ Hydrophilic

4

"Targeting" capability

Ligand peptide
linked to the surface



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Delivery system (development)

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Desired
cosmetic
application

Active ingredient
stabilization

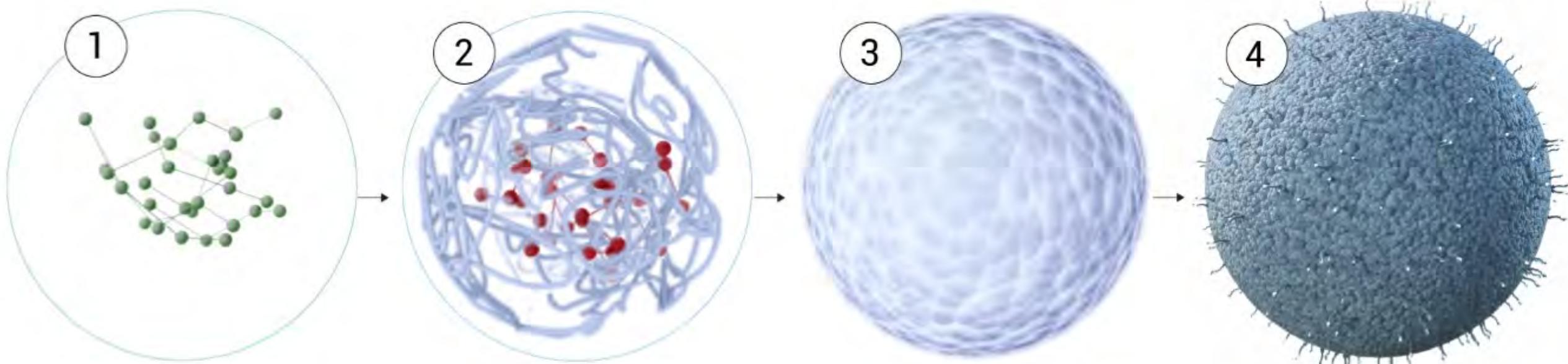
Target cell
selection

Selection of
the active ingredient

Biopolymer
addition

Capsules
with no target

Targeting capability:
Ligand peptide addition



The Cosmetic Drone ®

Mechanism of action (overview)

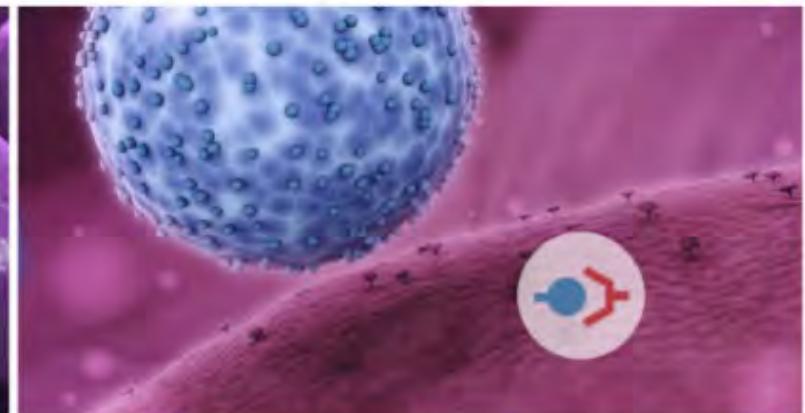
1 Absorption



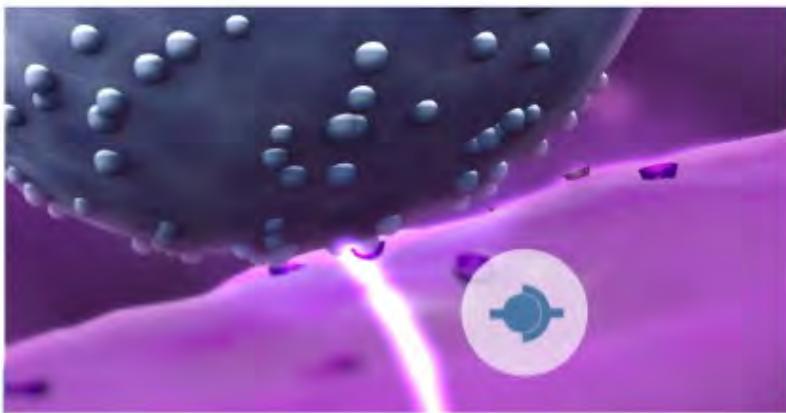
2 Penetration



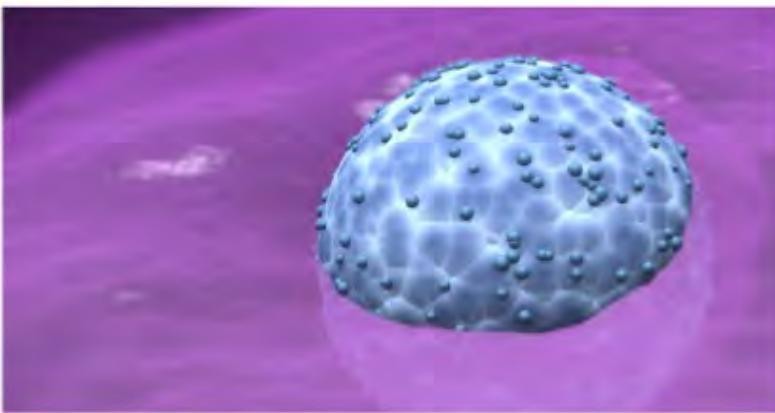
3 Selectivity



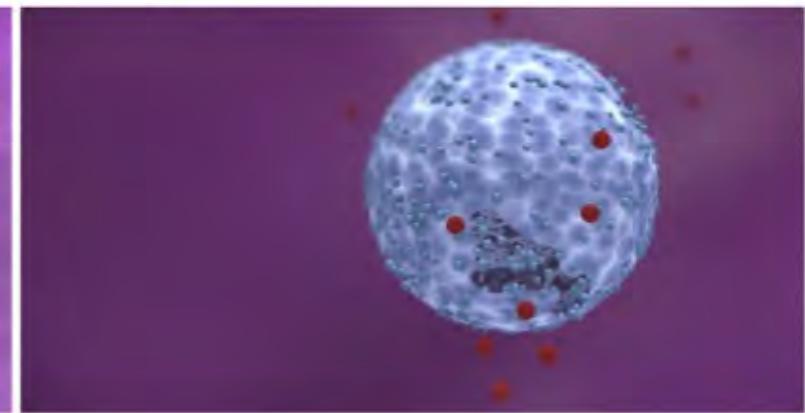
4 Receptor binding



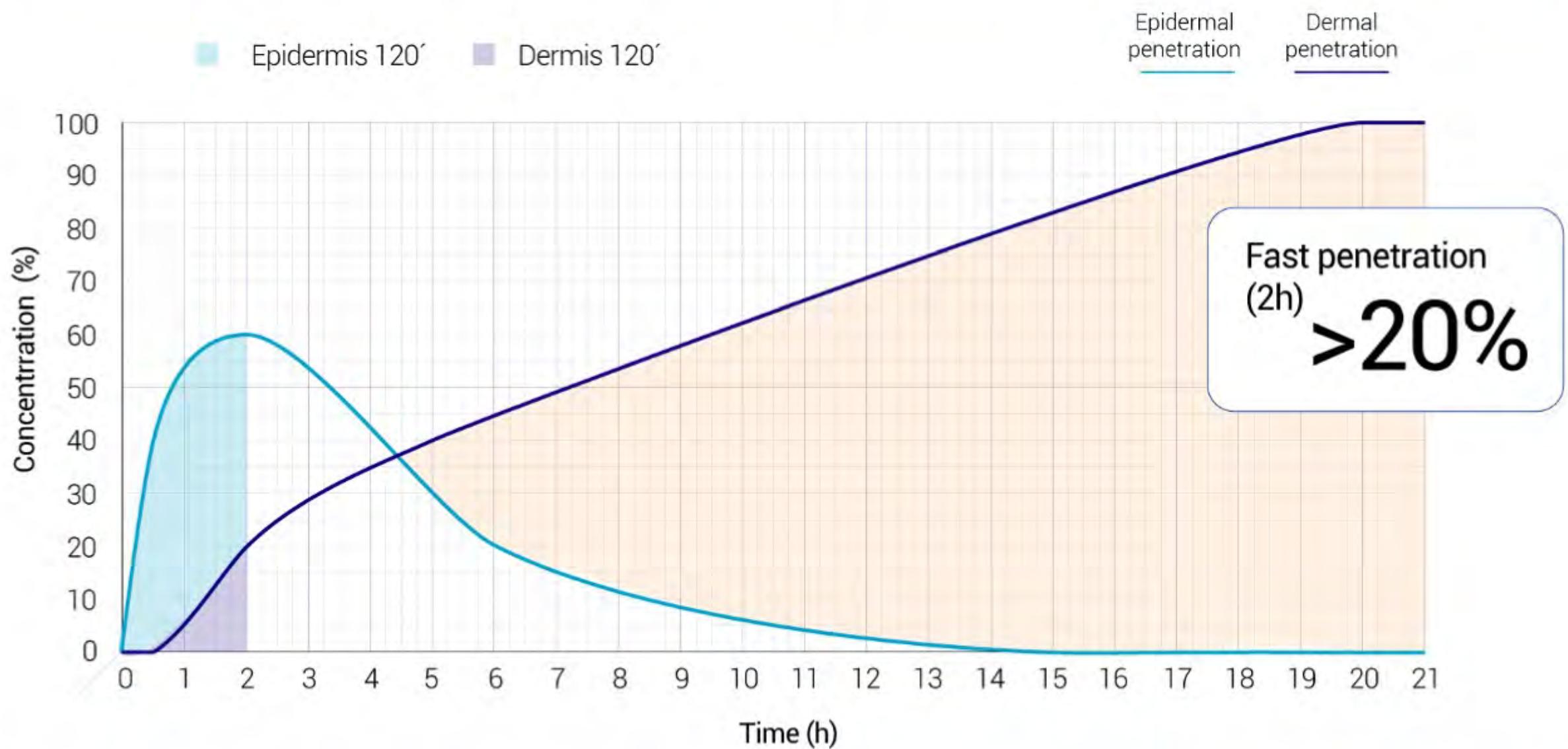
5 Uptake



6 Release



Capsules: Absorption & Penetration



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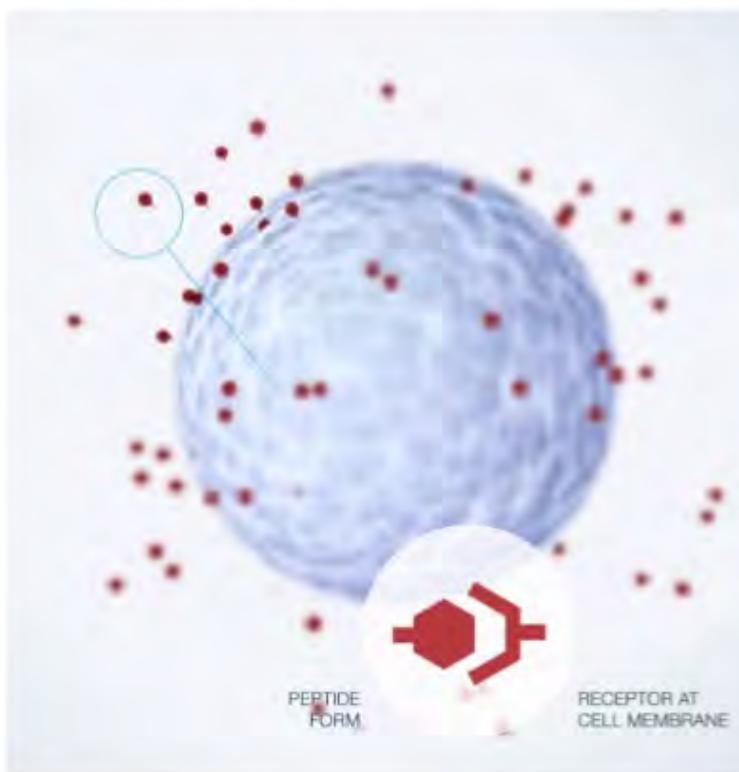
3



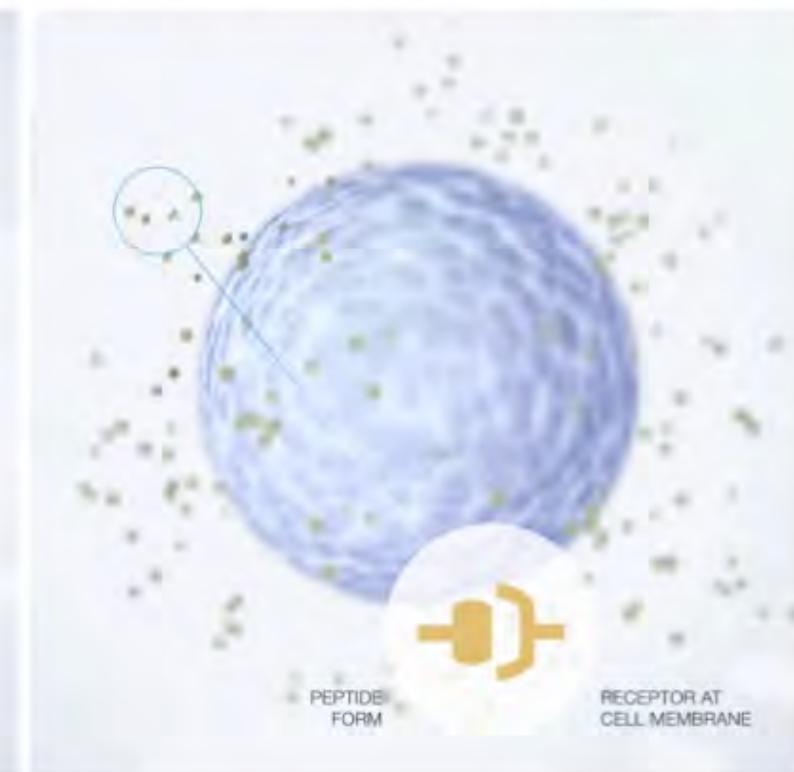
Selectivity: Ligand activity



Target cell: Fibroblast
Receptor: FGFR



Target cell: Melanocyte
Receptor: MC1R



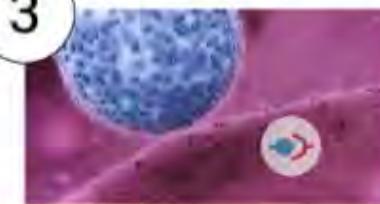
Target cell: Keratinocyte
Receptor: IntegrinR

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Selectivity: Ligand activity

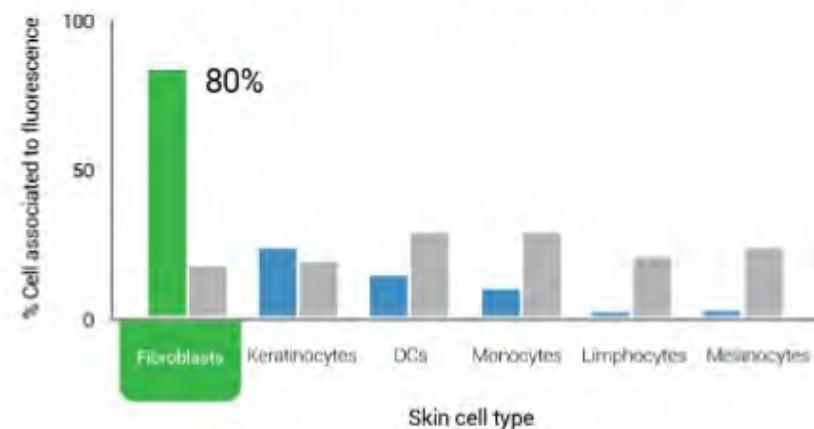
3



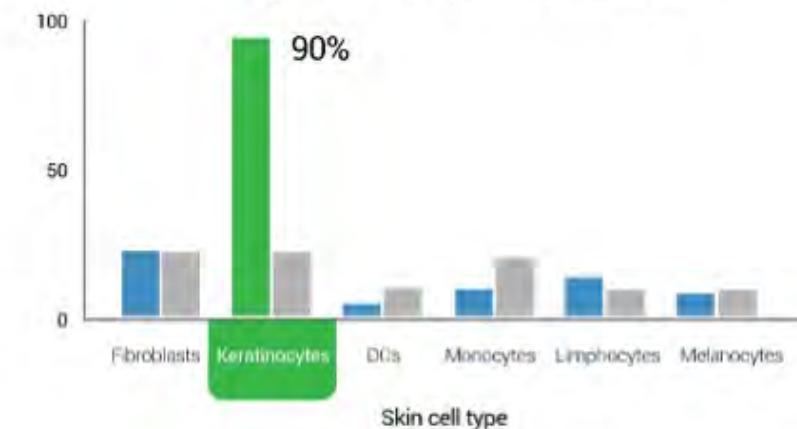
Each peptide (ligand) on the capsule surface is different and unfolds to bind to the specific receptor of the selected target cell.

- X50® Capsules without ligand
- X50® Capsules plus ligand peptide
- X50® Capsules plus ligand peptide (on target)

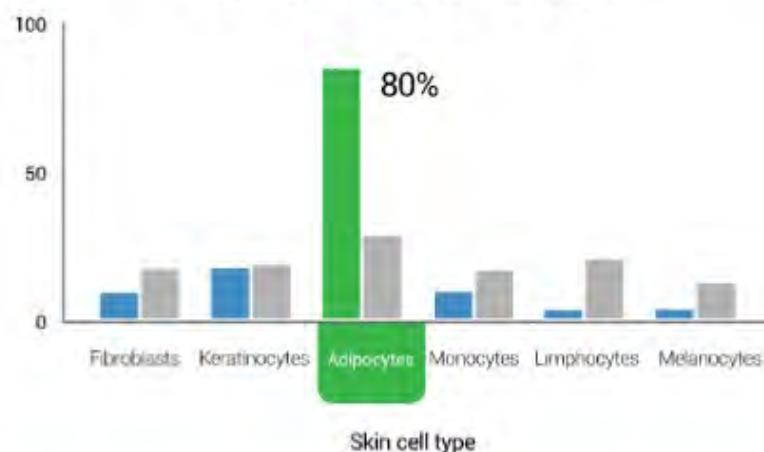
Ligand 1 - Receptor: Fibroblast



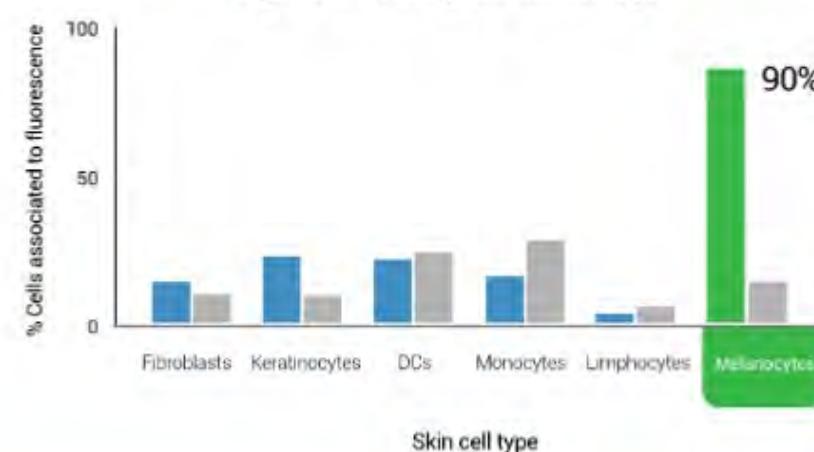
Ligand 2 - Receptor: Keratinocyte



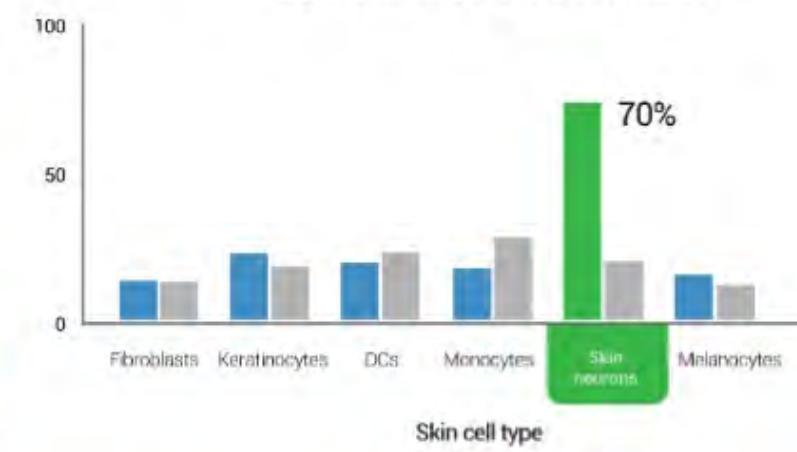
Ligand 3 - Receptor: Adipocyte



Ligand 4 - Receptor: Melanocyte



Ligand 5 - Receptor: Skin Neuron



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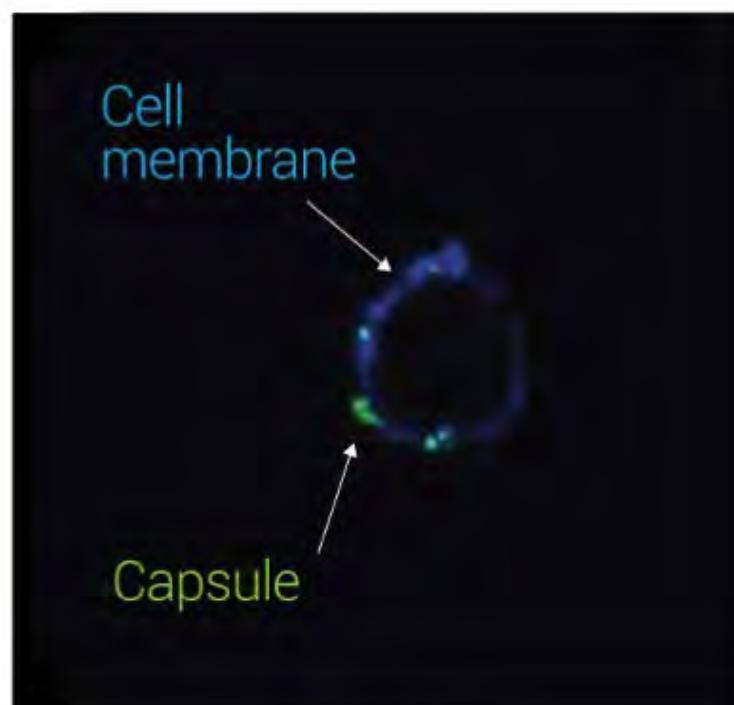
SMART
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Ligand: Receptor binding

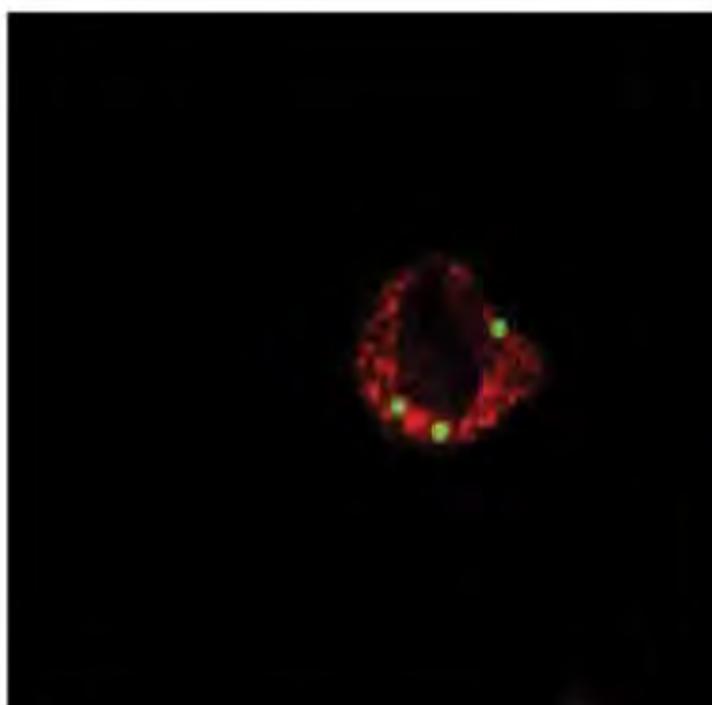
4



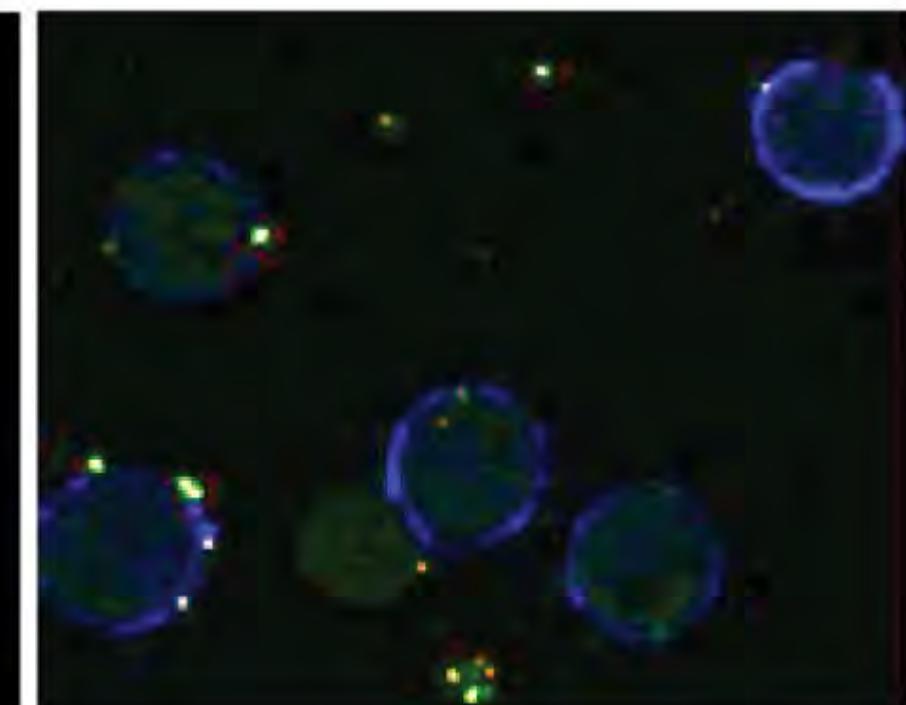
Studies of affinity / binding of the ligand to the receptor: confocal microscopy.
Capsules loaded with FITC (fluorescence). Examples:



Fibroblasts



Adipocytes

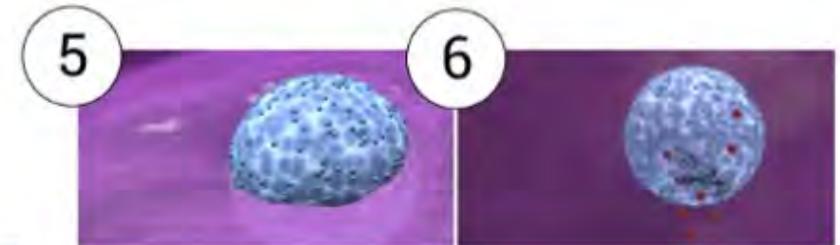


Melanocytes

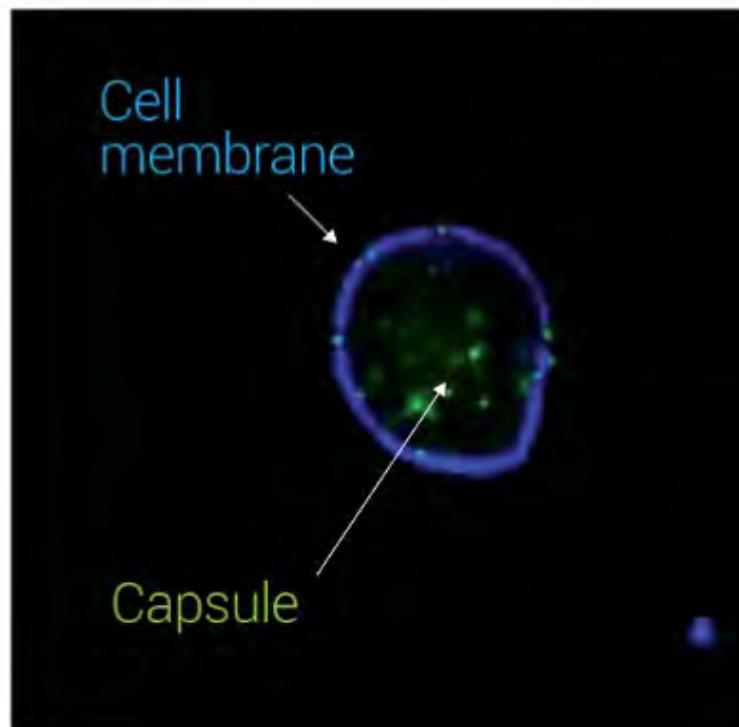
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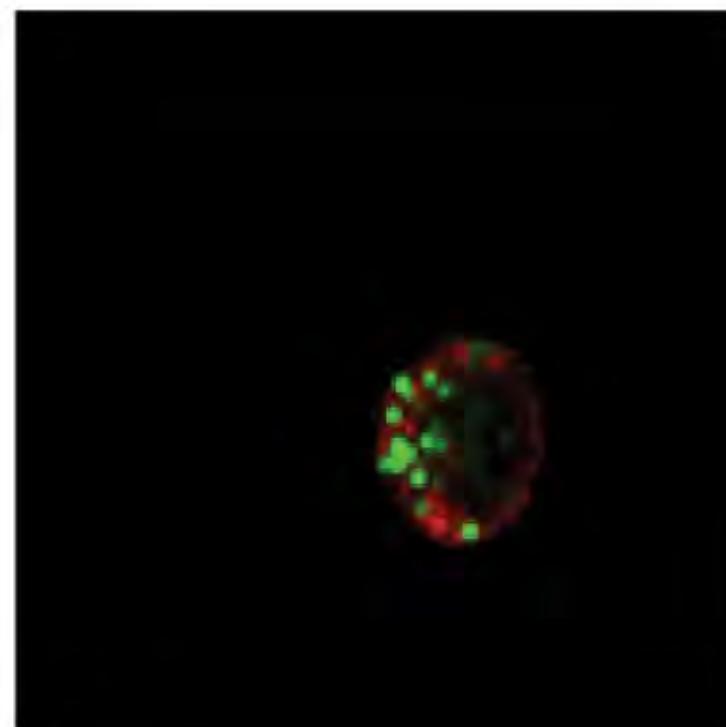
Capsule: Uptake and release



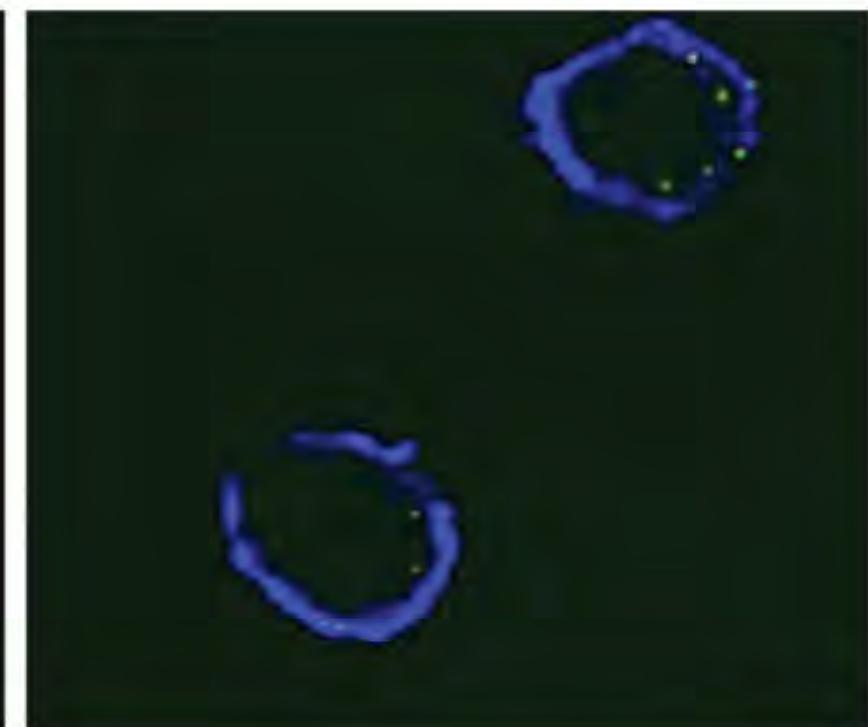
Internalization studies: confocal microscopy. Capsules loaded with FITC (fluorescence)
Example:



Fibroblasts



Adipocytes



Melanocytes

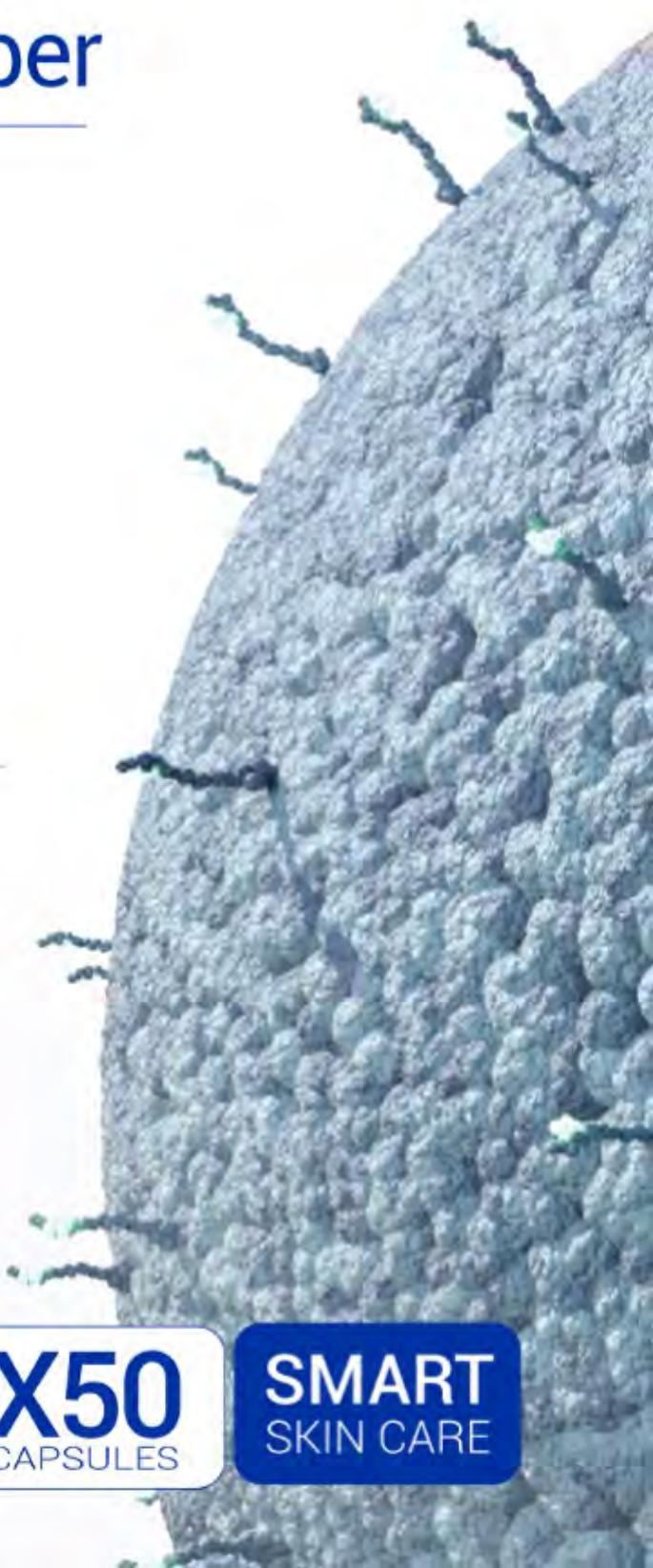
The Cosmetic Drone®: concepts to remember

The Cosmetic Drone® is a delivery system with at least two active ingredients: encapsulated active and peptide ligand.

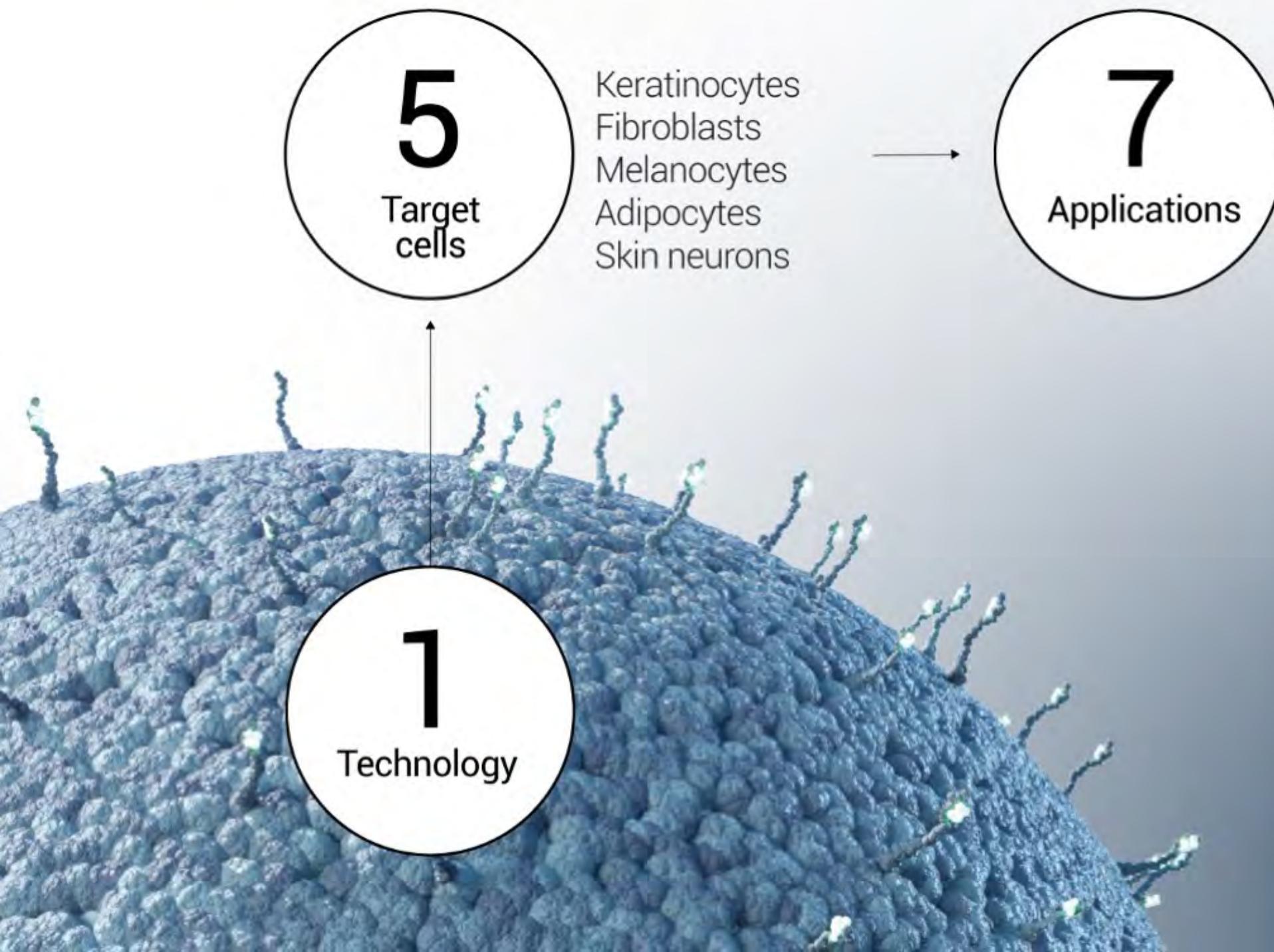
Ligan peptides do not only show affinity to receptors but they are also functional actives with a key impact on efficacy

The encapsulated active acts as a "dormant active" that it is protected while conserving all its potency.

System selectivity and the activity of both active ingredients allows extremely low usage level.



The Cosmetic Drone®: practical use

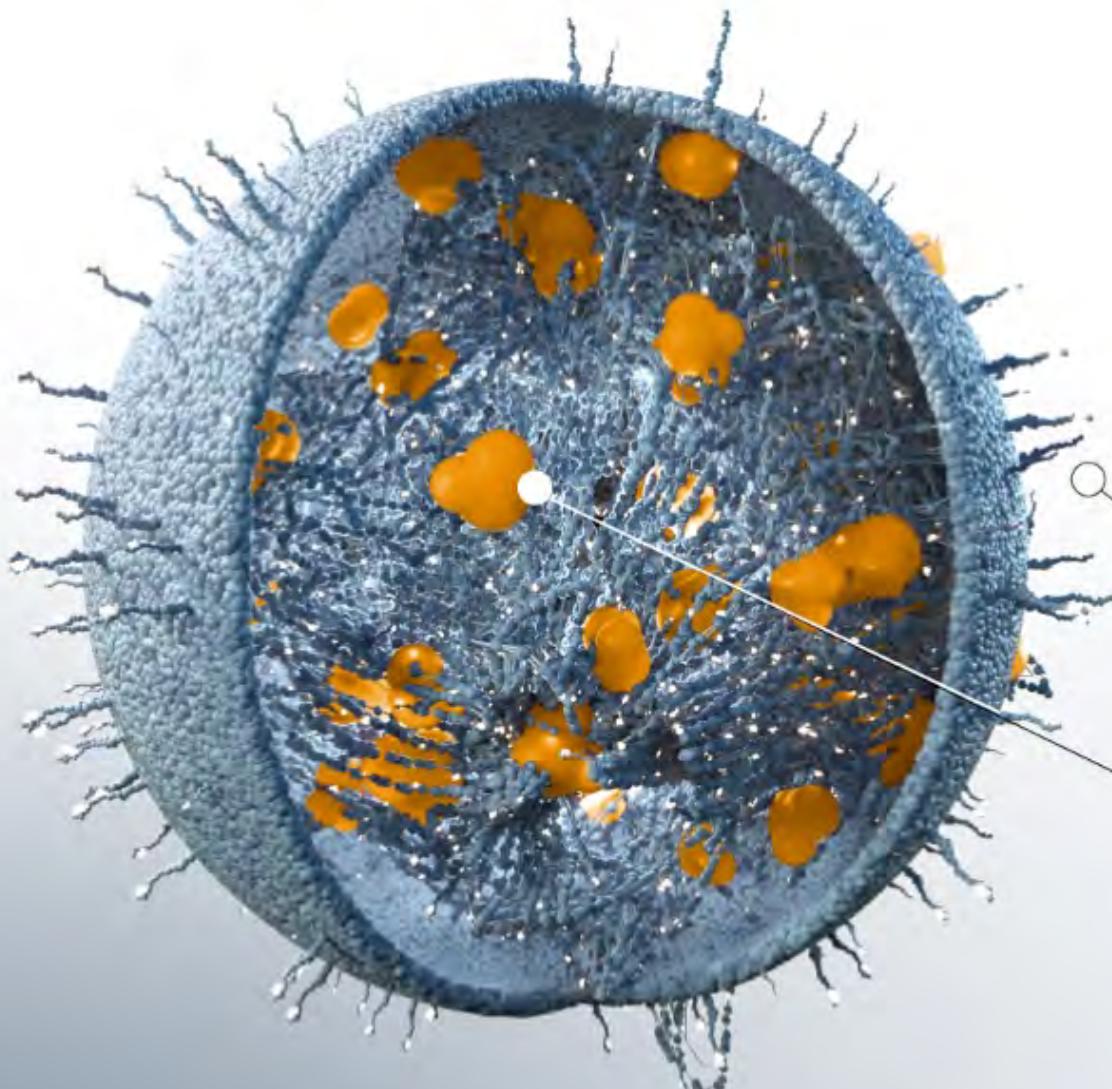


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X50® Antiaging

A Efficacy/Claims:
Anti-wrinkle, antiaging



B Target cell:
Fibroblast

Mechanism:
Collagen synthesis dual-pathway

C Active principles:

Peptide (ligand)
Collagen expression via FGFR

Peptide (encapsulated active)
Collagen expression via cell nuclei



X50® Antiaging

A Mechanism: infographic



Penetration
Traffic

Selectivity
Receptor binding

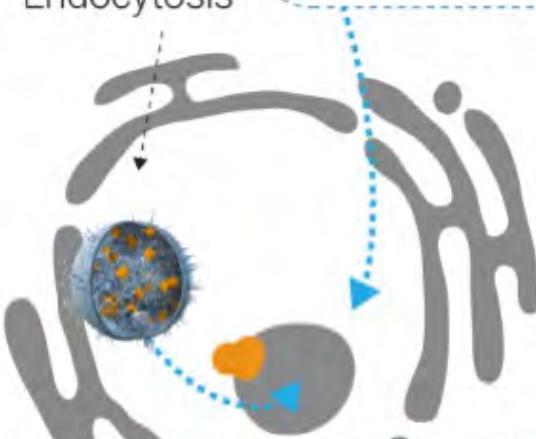


> 80%

Fibroblast

Endocytosis

Ligand peptide: Collagen synthesis via FGF receptor



DUAL
SYNTHESIS



Encapsulated peptide: Release and extra collagen synthesis

B in vivo efficacy:

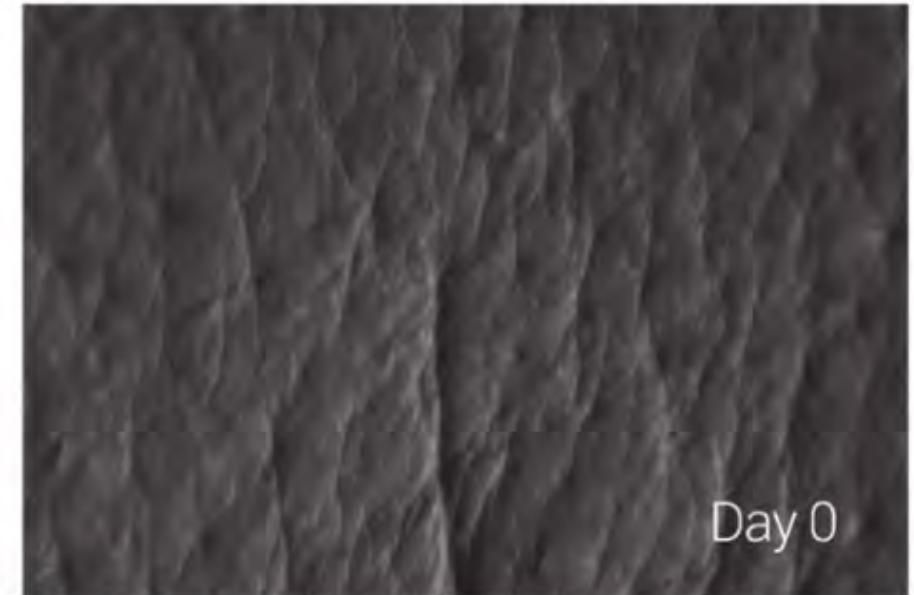
Anti-wrinkle



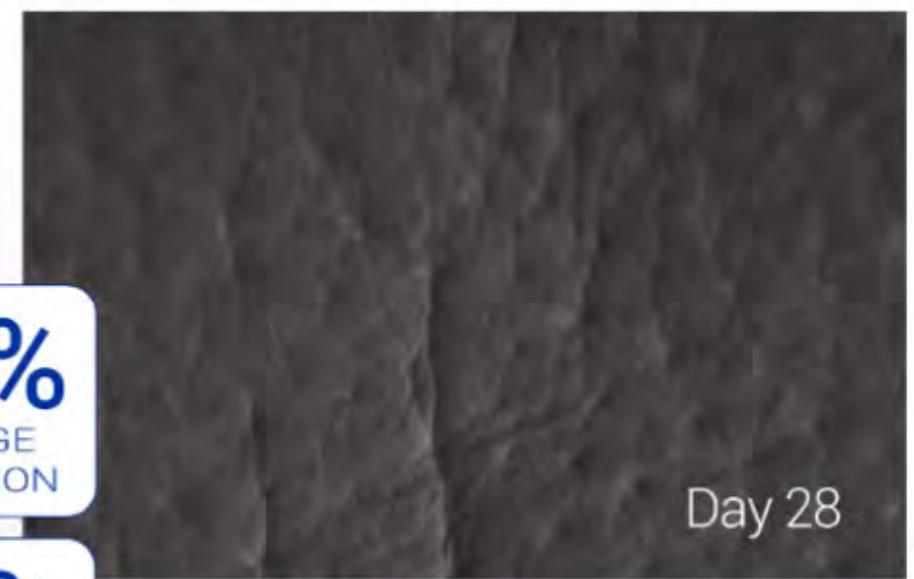
30

4 weeks
2 applications a day
Eye contour
Silicon replica

Use: 0.001% (1% of 1g/L)



Day 0



Day 28

33%

AVERAGE
REDUCTION

67%

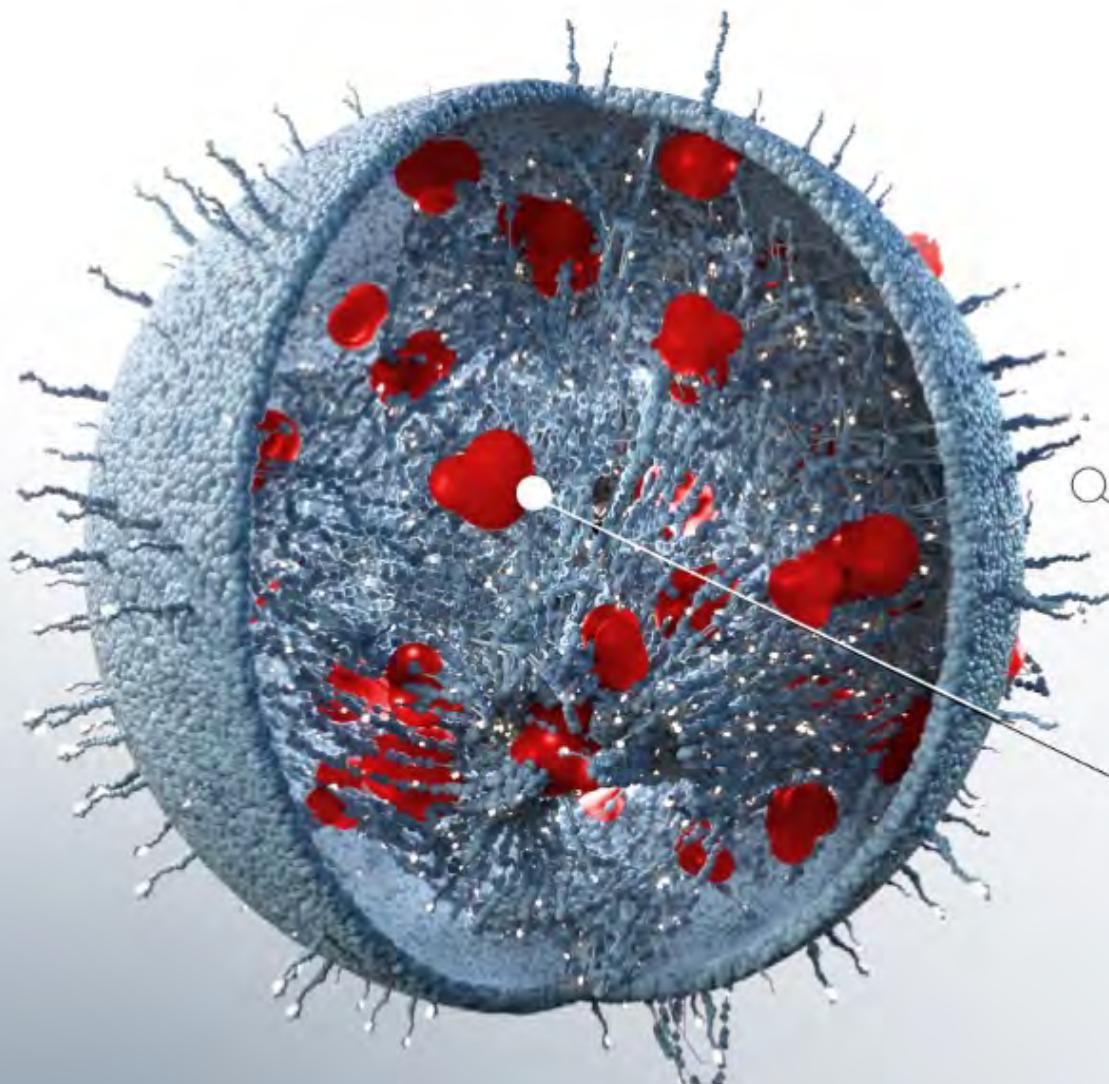
BEST
RESPONDER

X50
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X50[®] Silhouette

A Efficacy/Claims:
Anti-cellulite, slimming



B Target cell:
Adipocyte

Mechanism:
Lipolytic (lipid break down)
Anti-lipogenic (prevents the formation of new fat)

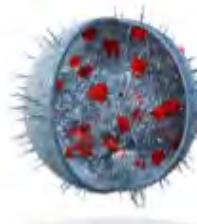
C Active principles

Peptide (ligand)
Lipolytic activation pathway via MC4 receptor

Coccoloba Oil (encapsulated active)
Downregulates lipogenesis process gene expression

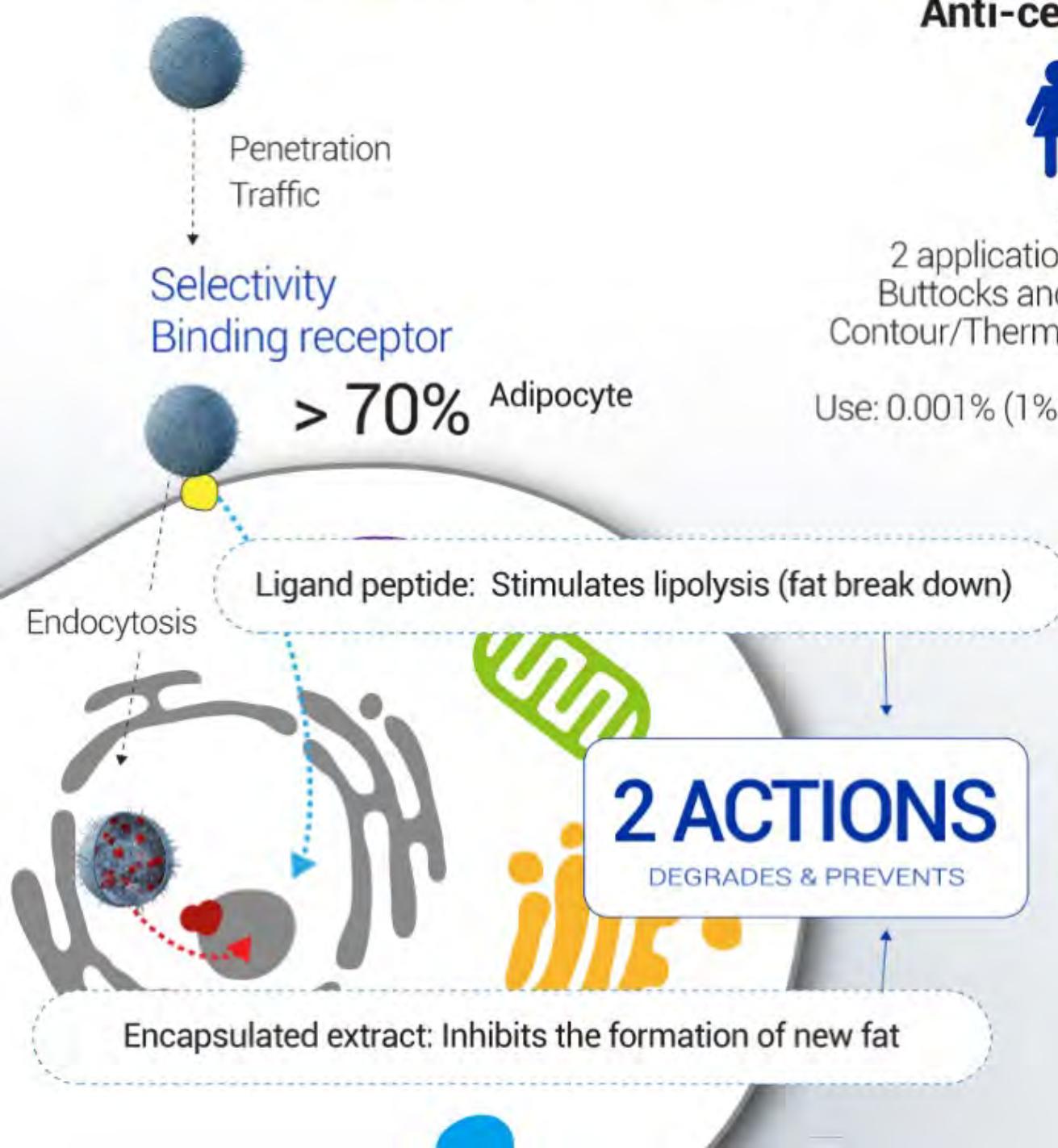
X50
CAPSULES

SMART
SKIN CARE



X50® Silhouette

A Mechanism: infographic

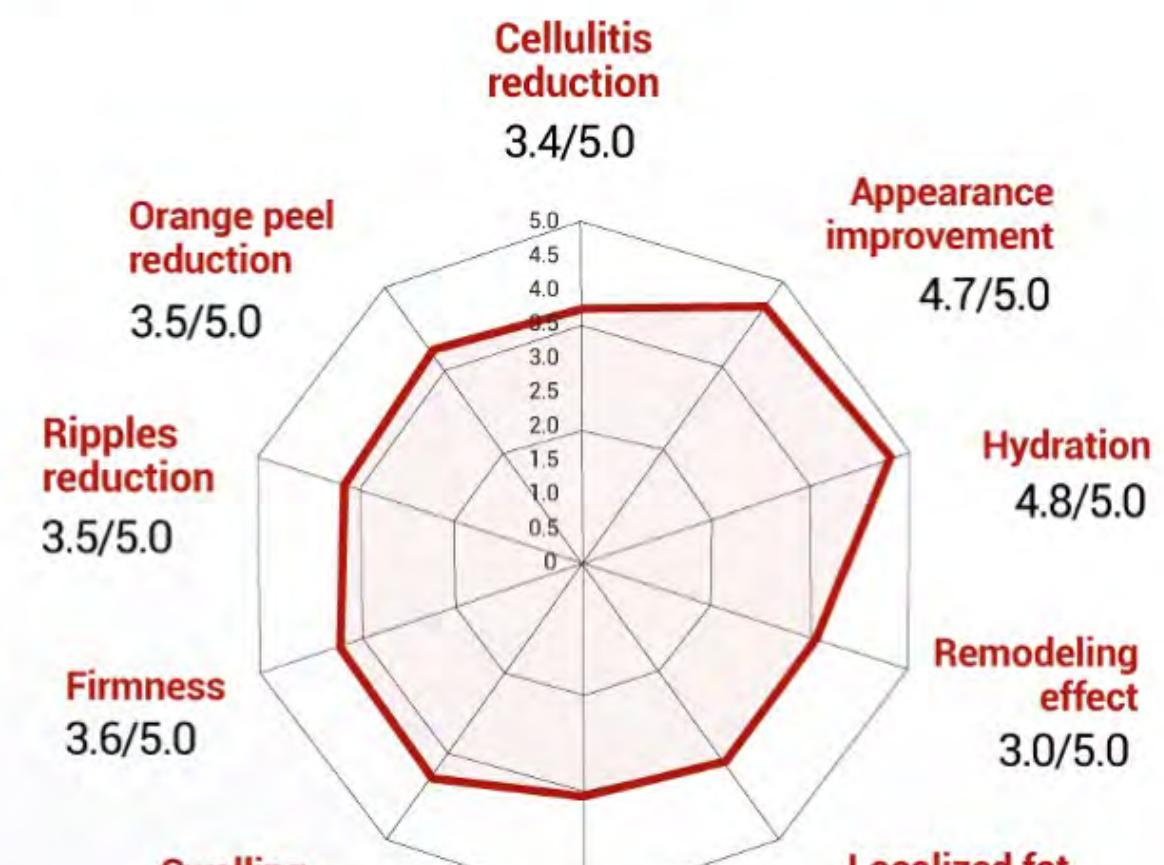


B in vivo efficacy:

Anti-cellulitis



8 weeks
2 applications a day
Buttocks and thighs
Contour/Thermography
Use: 0.001% (1% of 1g/L)



2cm
CONTOUR
REDUCTION

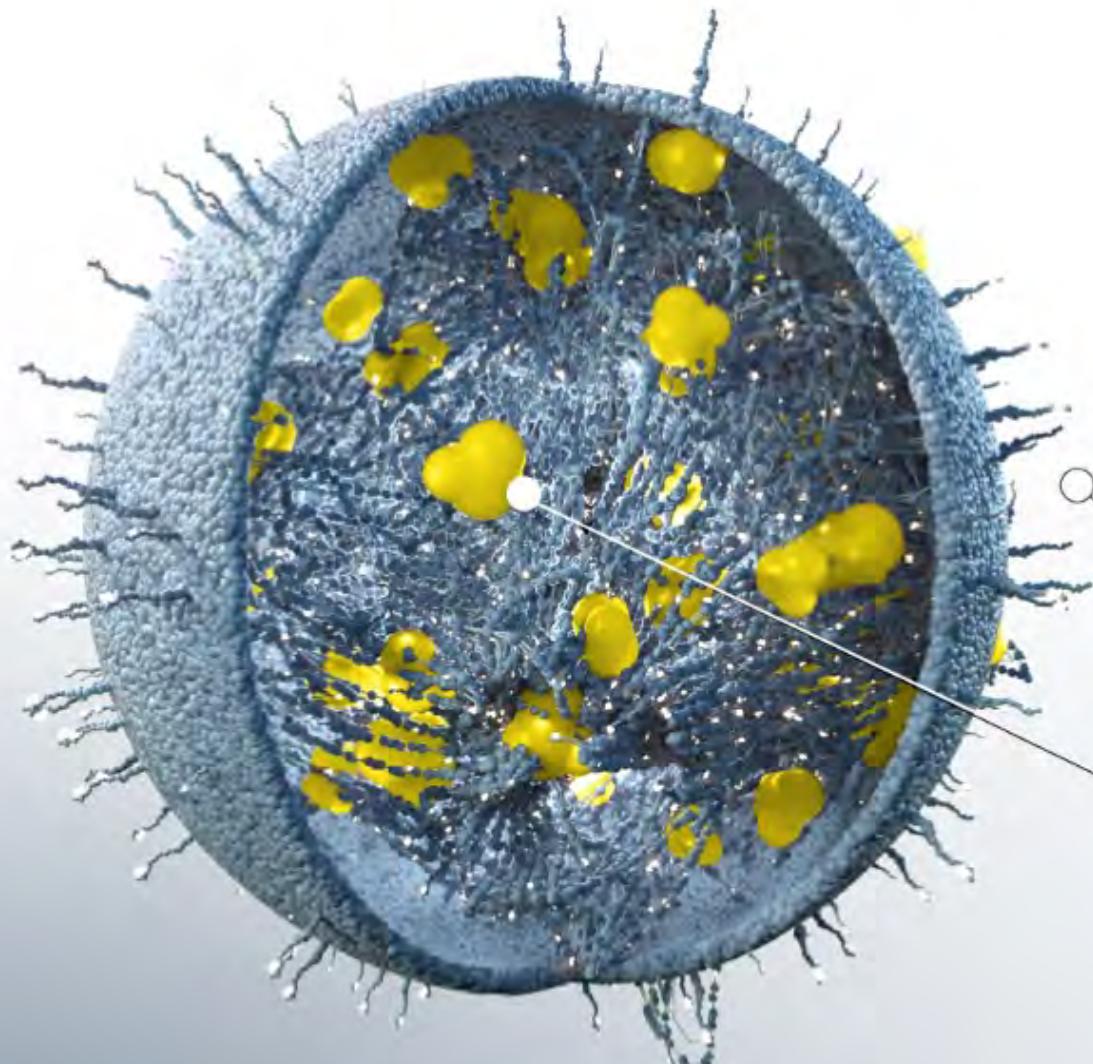
3.1cm
BEST
RESPONDER

X50
CAPSULES

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X50® Myocept

- A** Efficacy/Claims:
Expression lines, anti-wrinkle



- B** Target cell:
Skin neuron

Mechanism:
Reduces the mobilization of vesicles of acetylcholine by inhibiting Ca^{2+} entry
Inhibits the release of acetylcholine

- C** Active principles:

Peptide (ligand)
Inhibits calcium channels opening via opiate receptor

Peptide (encapsulated active)
Inhibits the formation of the SNARE complex responsible for acetylcholine release

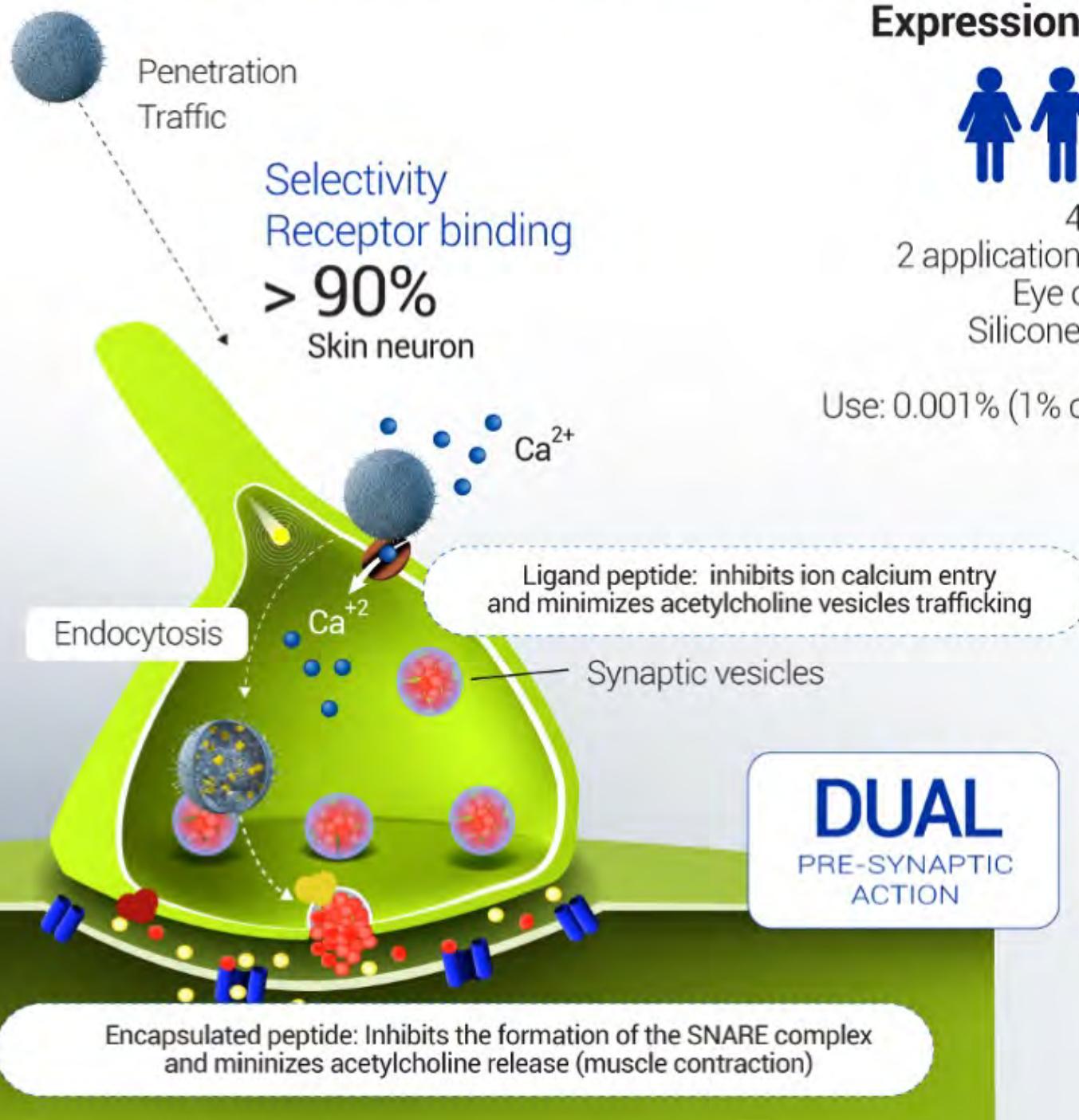
X50
CAPSULES

SMART
SKIN CARE



X50® Myocept

A Mechanism: infographic

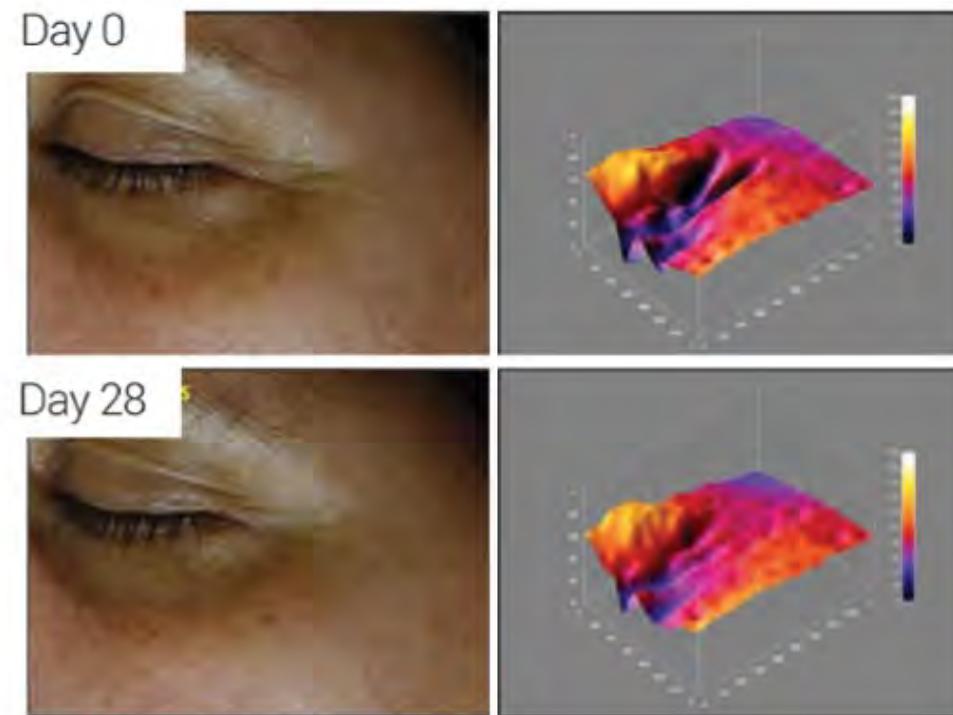


B in vivo efficacy: Expression lines



20
4 weeks
2 applications a day
Eye contour
Silicone replica

Use: 0.001% (1% of 1g/L)



20%
AVERAGE
REDUCTION

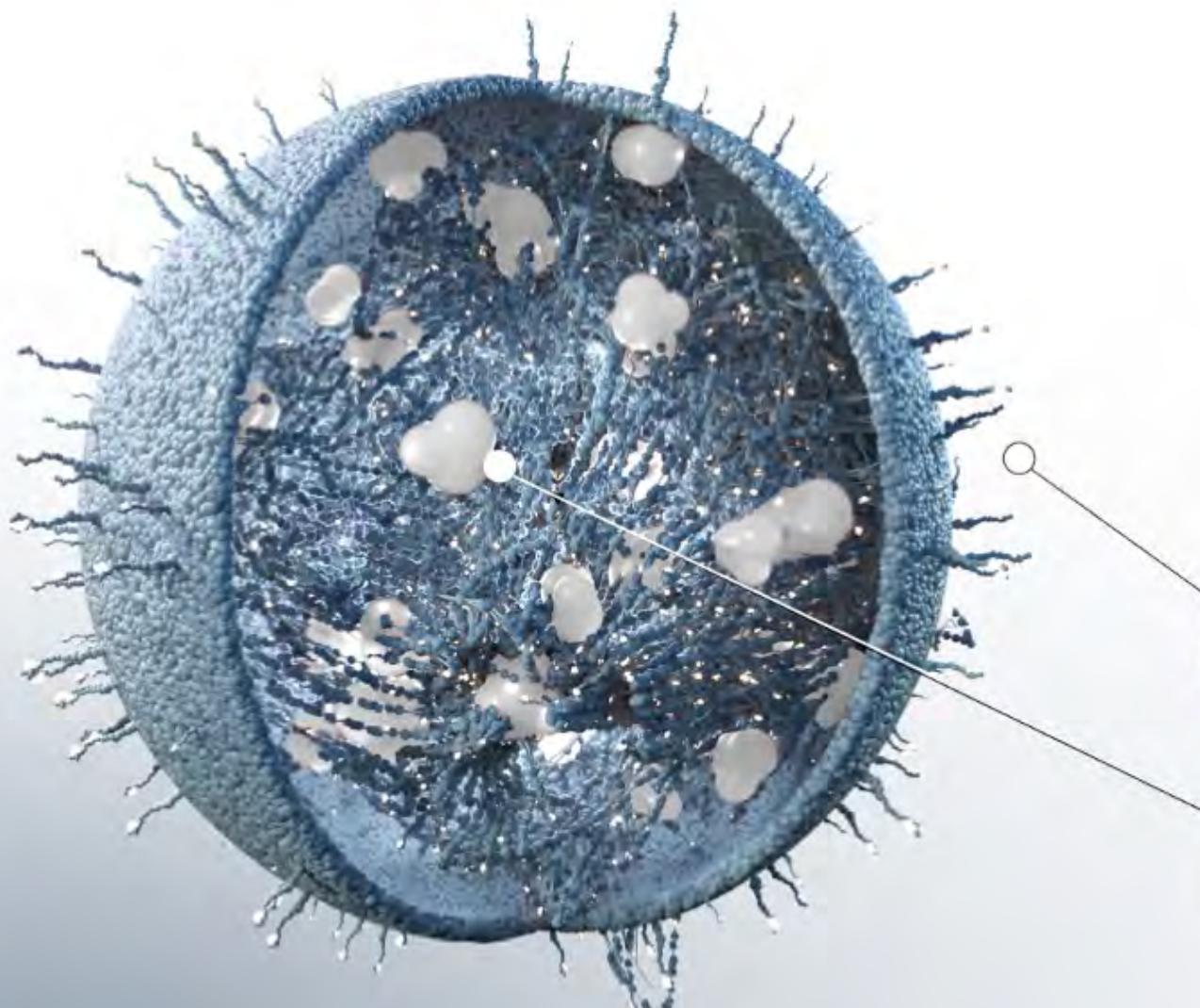
27%
BEST
RESPONDER

100%
POSITIVE
VOLUNTEERS

X50
CAPSULES

SMART
SKIN CARE

A Efficacy/Claims:
Whitening



B Targeting cell:
Melanocyte

Mechanism:
**Inhibits both UV-induced
and facultative pigmentation
(mediated by other receptors) by
reducing tyrosinase gene expression**

C Active principles:

Peptide (ligand)
α-MSH antagonist at MC1 receptor
Inhibits UV-induced tyrosinase expression

Peptide (encapsulated active)
Inhibits the expression of tyrosinase

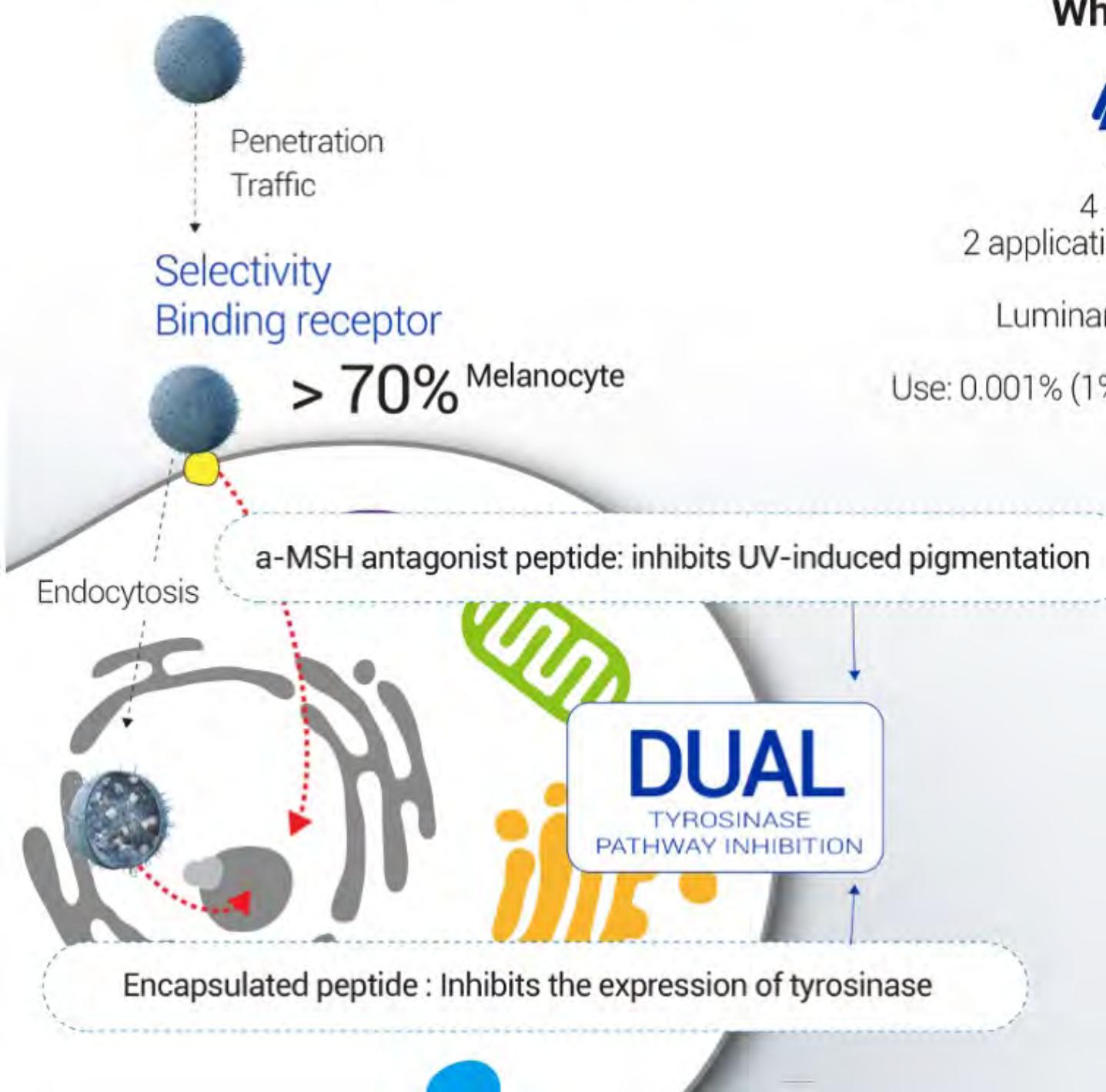
X50
CAPSULES

SMART
SKIN CARE



X50® PureWhite

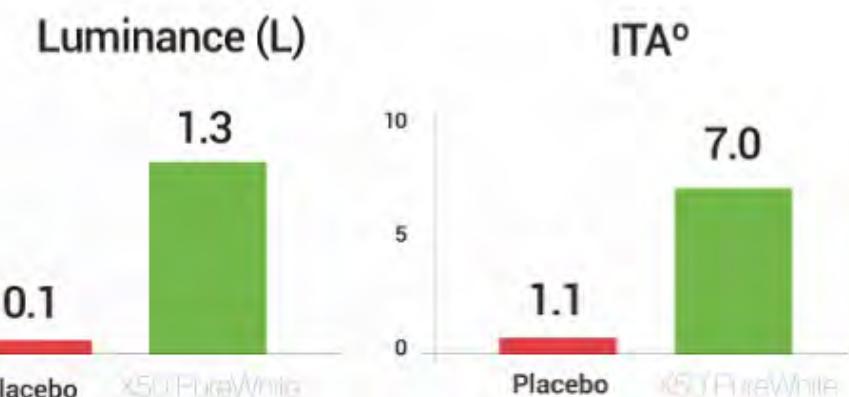
A Mechanism: infographic



B in vivo efficacy:

Whitening

20
4 - 8 weeks
2 applications a day
Facial Luminance / ITA°
Use: 0.001% (1% of 1g/L)



x13
SKIN TONE LIGHTENING

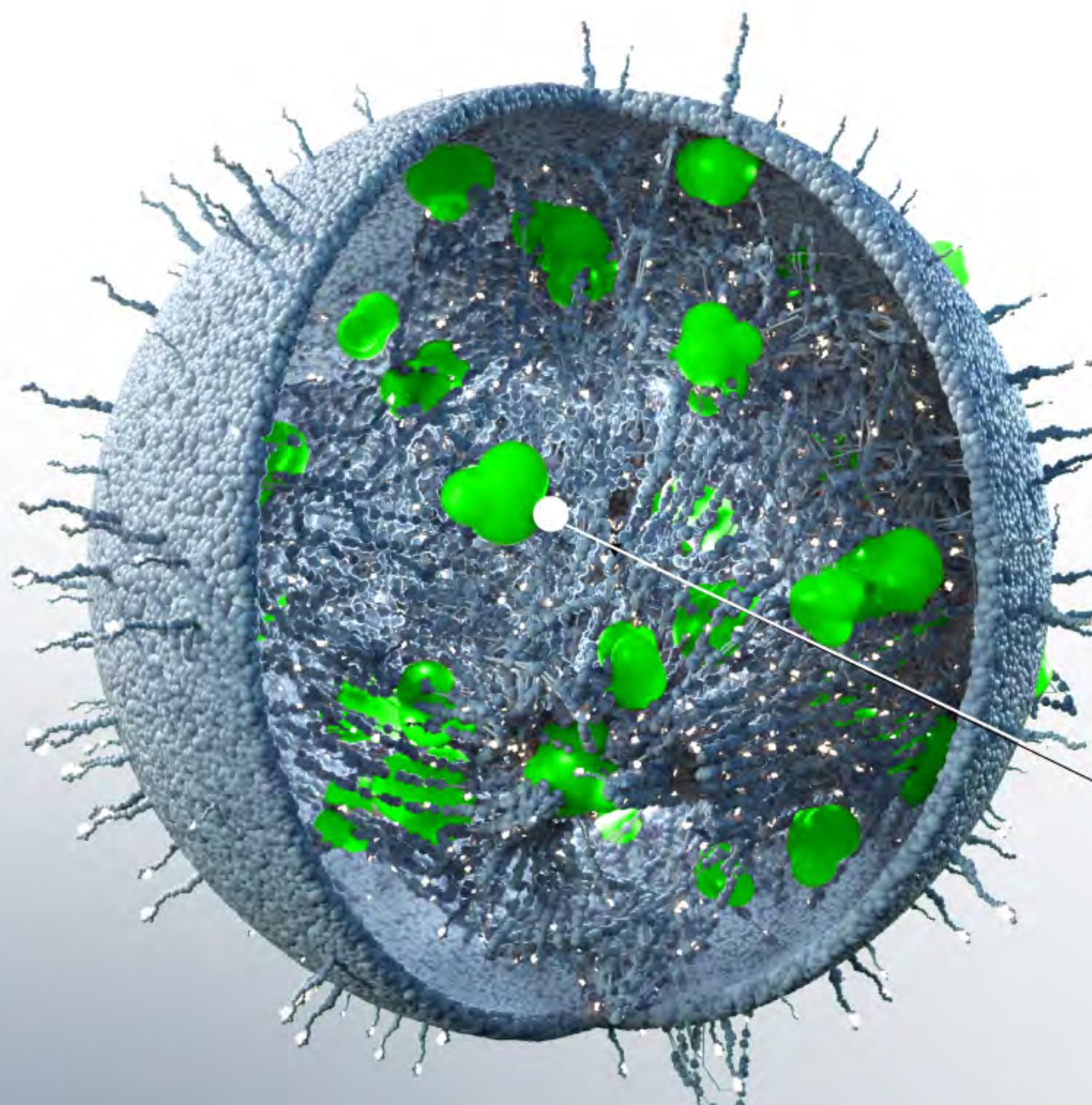
x6.3
SPOT FADING

X50
CAPSULES

SMART
SKIN CARE

X50[®] PhotoGlow

A Efficacy/Claims:
Glowing, even tone.



B Target cell:
Fibroblast

C Mechanism:
Stimulates collagen synthesis and increases skin thickness to decrease light absorption on the skin and increase its reflection

C Active principles:

Peptide (ligand)
Collagen expression via FGF receptor

Chlorella extract (encapsulated active)
ATP synthesis increase
Skin turnover estimulation

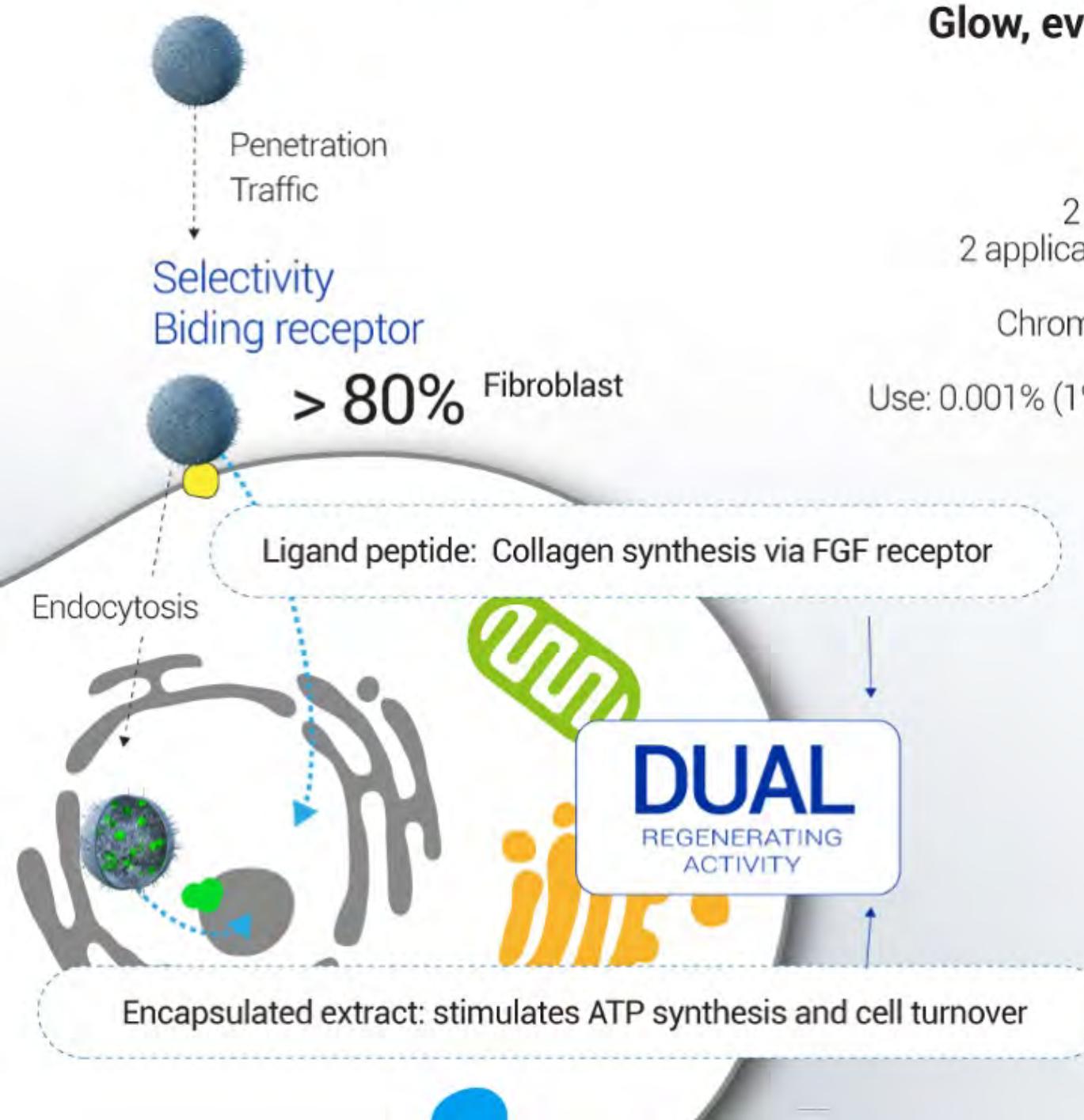
X50
CAPSULES

SMART
SKIN CARE



X50® PhotoGlow

A Mechanism: infography



B in vivo efficacy:

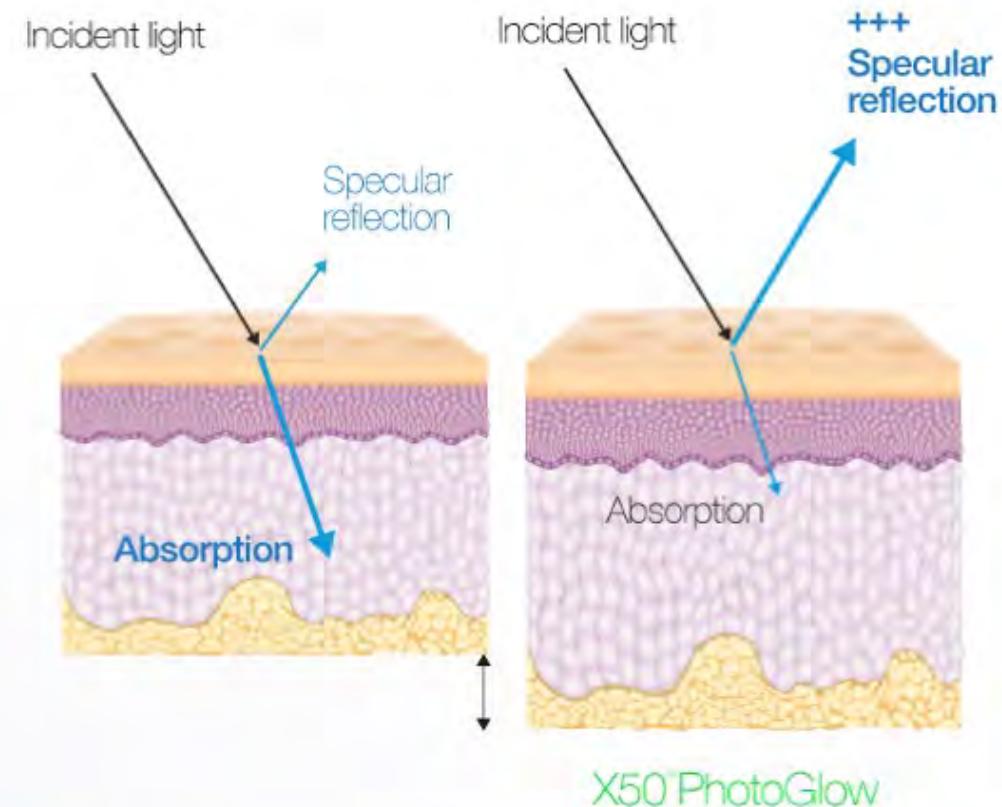
Glow, even tone



2 - 4 weeks
2 application a day
Facial Chromammetry

Use: 0.001% (1% of 1g/L)

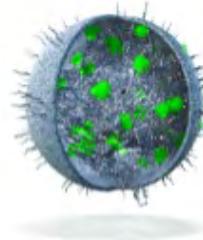
Skin-light interaction



The increased thickness of the skin due to increased activity is seen as greater reflection of the incident light

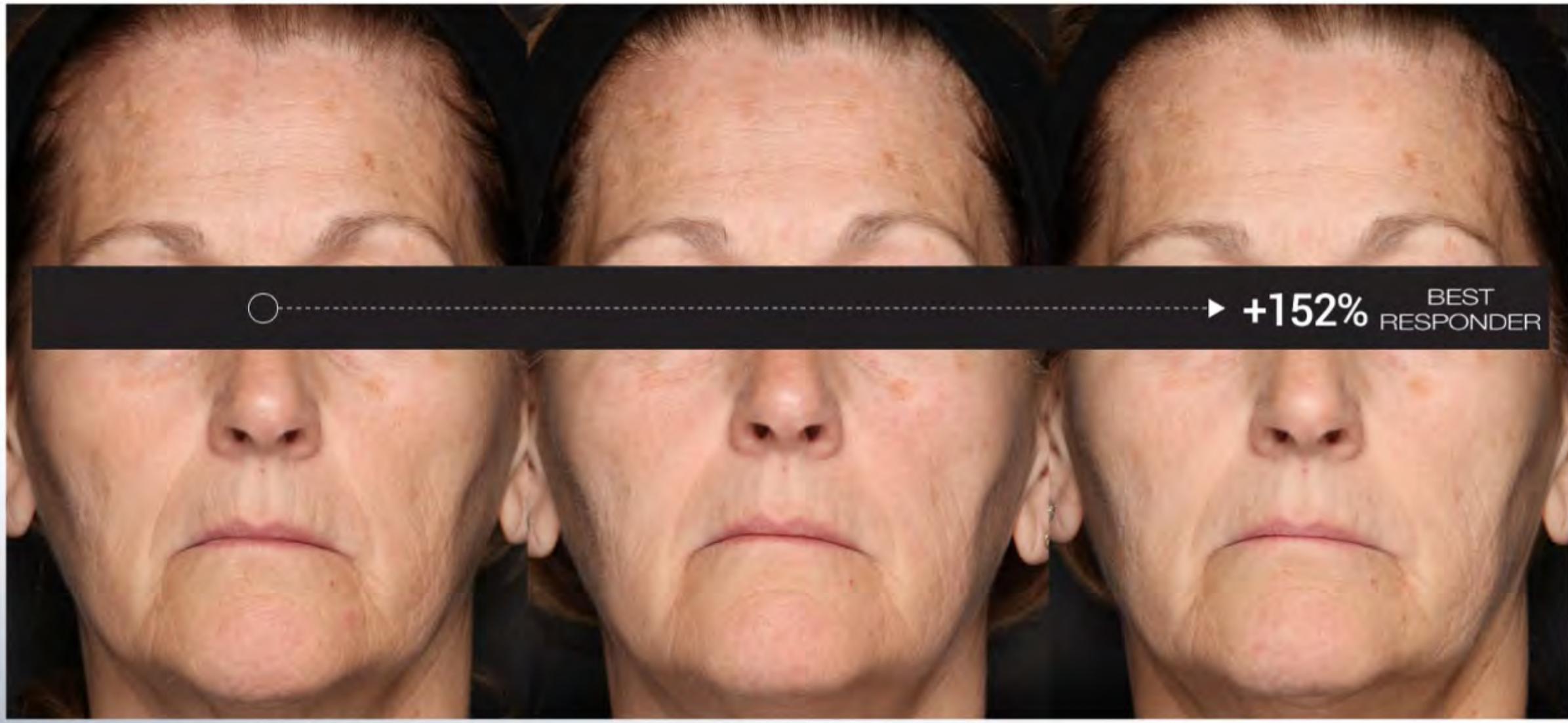
X50
CAPSULES

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X50[®] PhotoGlow

B in vivo efficacy: visible light



Day 0

Day 14

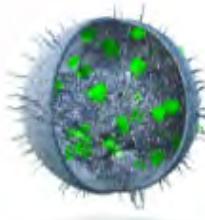
Day 28

X50
CAPSULES

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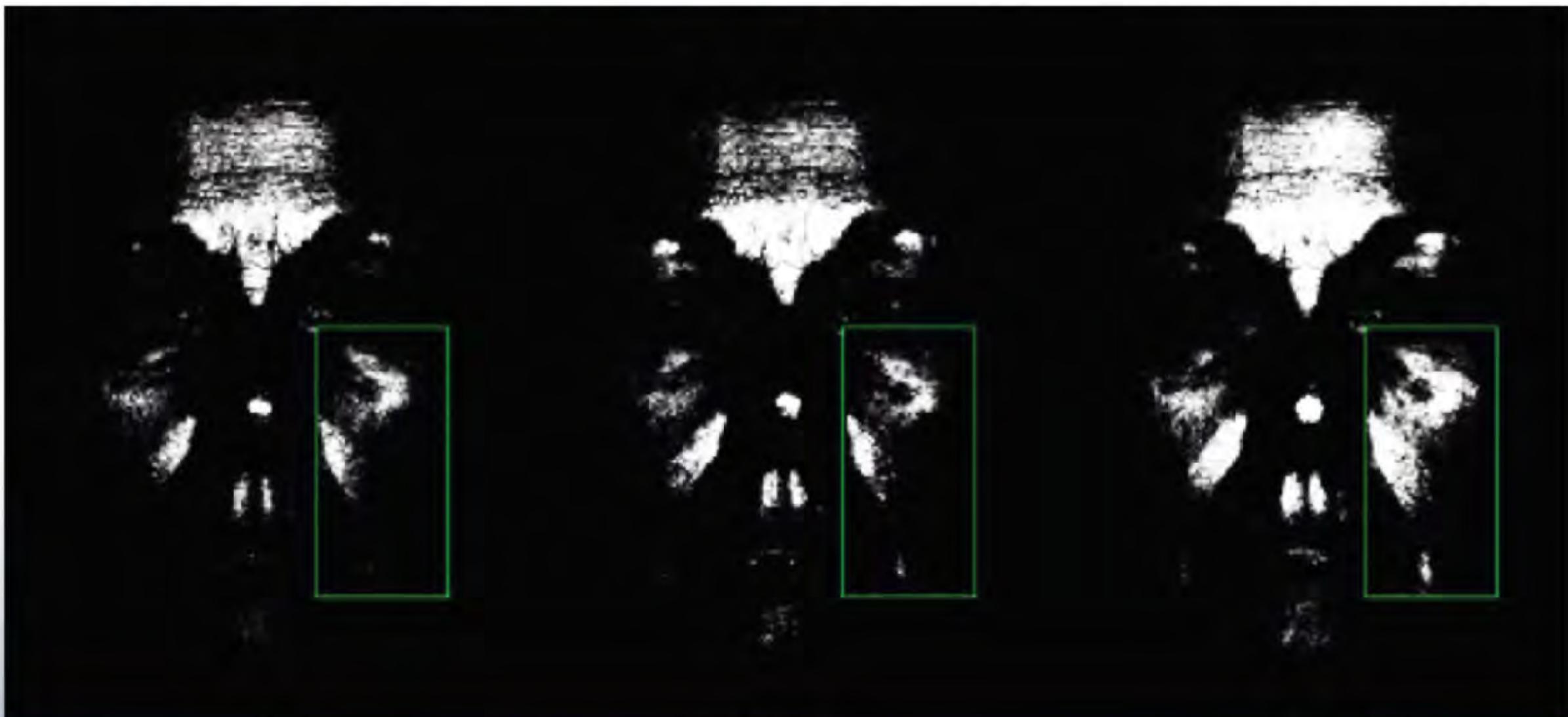
+33%
EVEN TONE
AVERAGE

+55%
GLOWING
AVERAGE



X50[®] PhotoGlow

- B in vivo efficacy: reflected light (pixel intensity)



Day 0

Day 14

Day 28

X50
CAPSULES

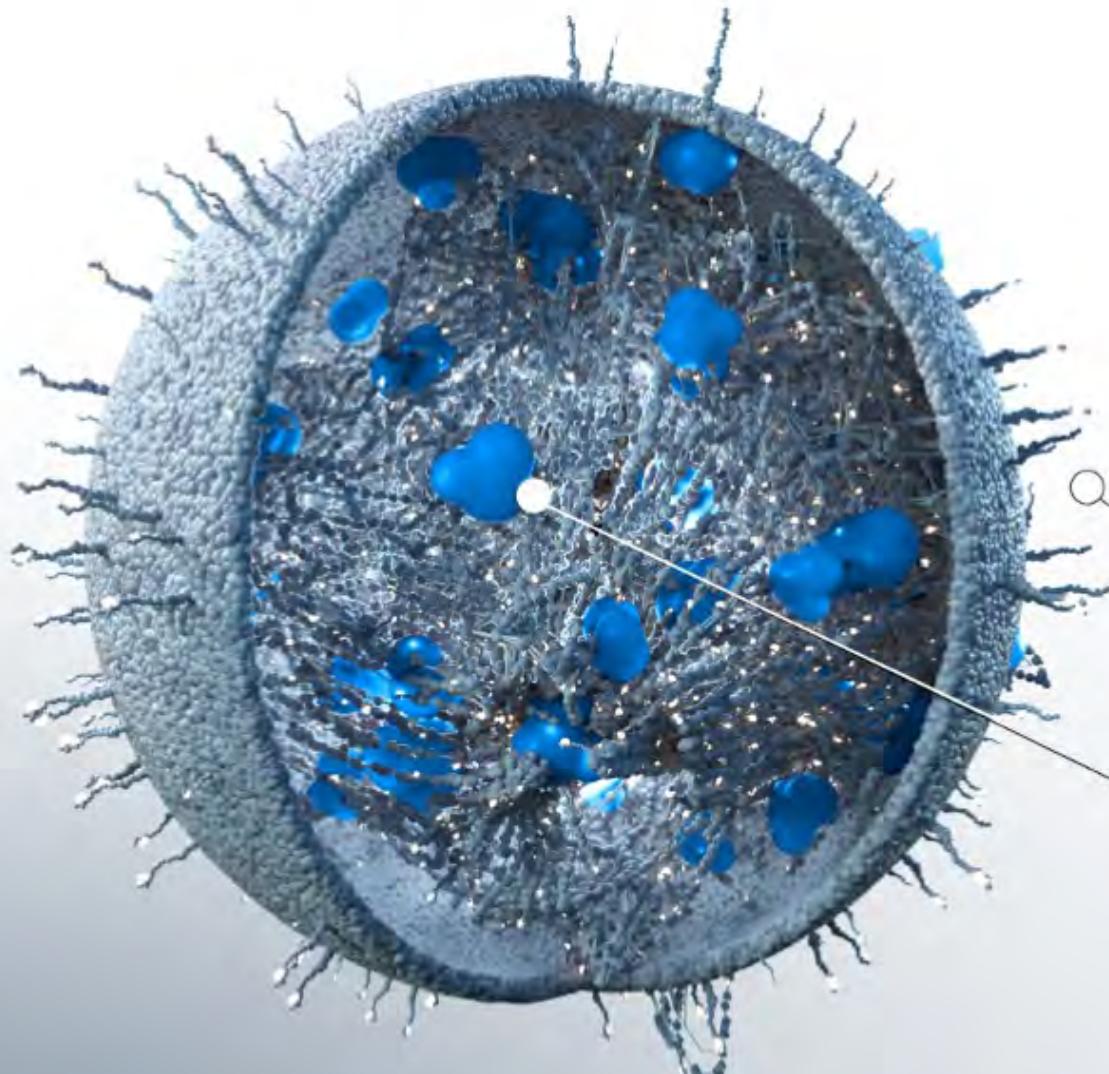
SMART
SKIN CARE

+33%
EVEN TONE
AVERAGE

+55%
GLOWING
AVERAGE

X50[®] Hyalufiller

A Efficacy/Claims:
Wrinkle filler effect



B Target cell:
Fibroblast

Mechanism:
Stimulates collagen and hyaluronic acid (HA) synthesis to help fill in wrinkles and fine lines for a young-looking appearance

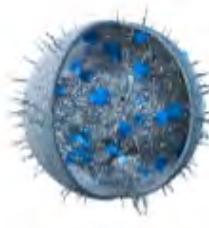
C Active principles:

Peptide (ligand)
Collagen expression via FGF receptor

Peptide (encapsulated active)
Stimulates non-active fibroblast into HA synthesis and multiplies its synthesis

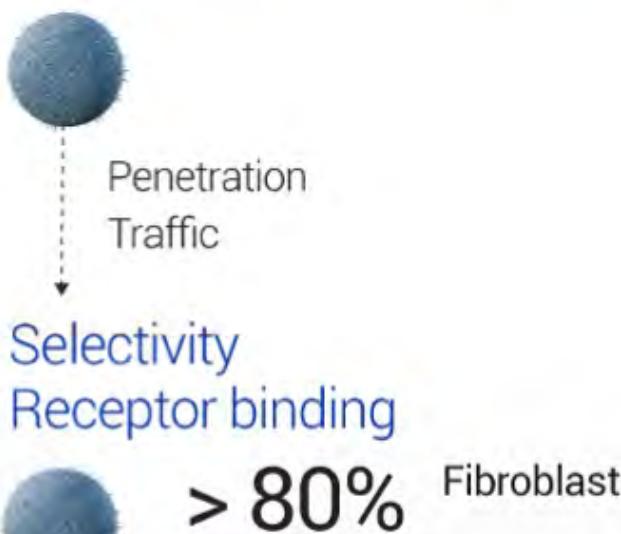
X50
CAPSULES

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SKIN CARE



X50® Hyalufiller

A Mechanism: infographic



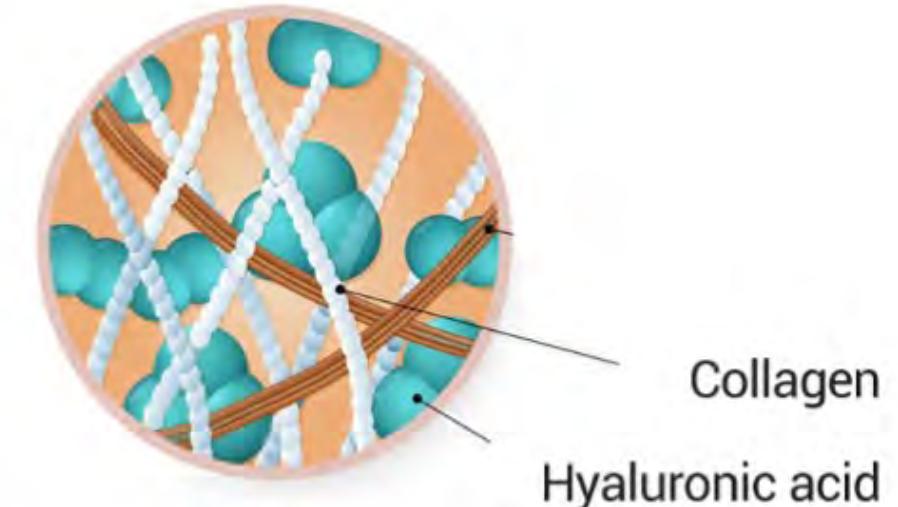
B in vivo efficacy

Wrinkle filler



2 -4 weeks
2 applications a day
Nasogenial folds
PhotoGrammetrix®

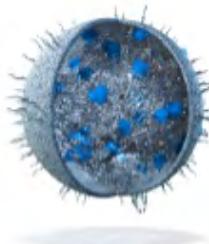
Use: 0.001% (1% of 1g/L)



Hyaluronic acid and collagen are vital to maintain layers and the structure of the skin. Collagen provides firmness and hyaluronic acid is what nourishes and hydrates collagen as a lubricant would.

X50
CAPSULES

SMART
SKIN CARE



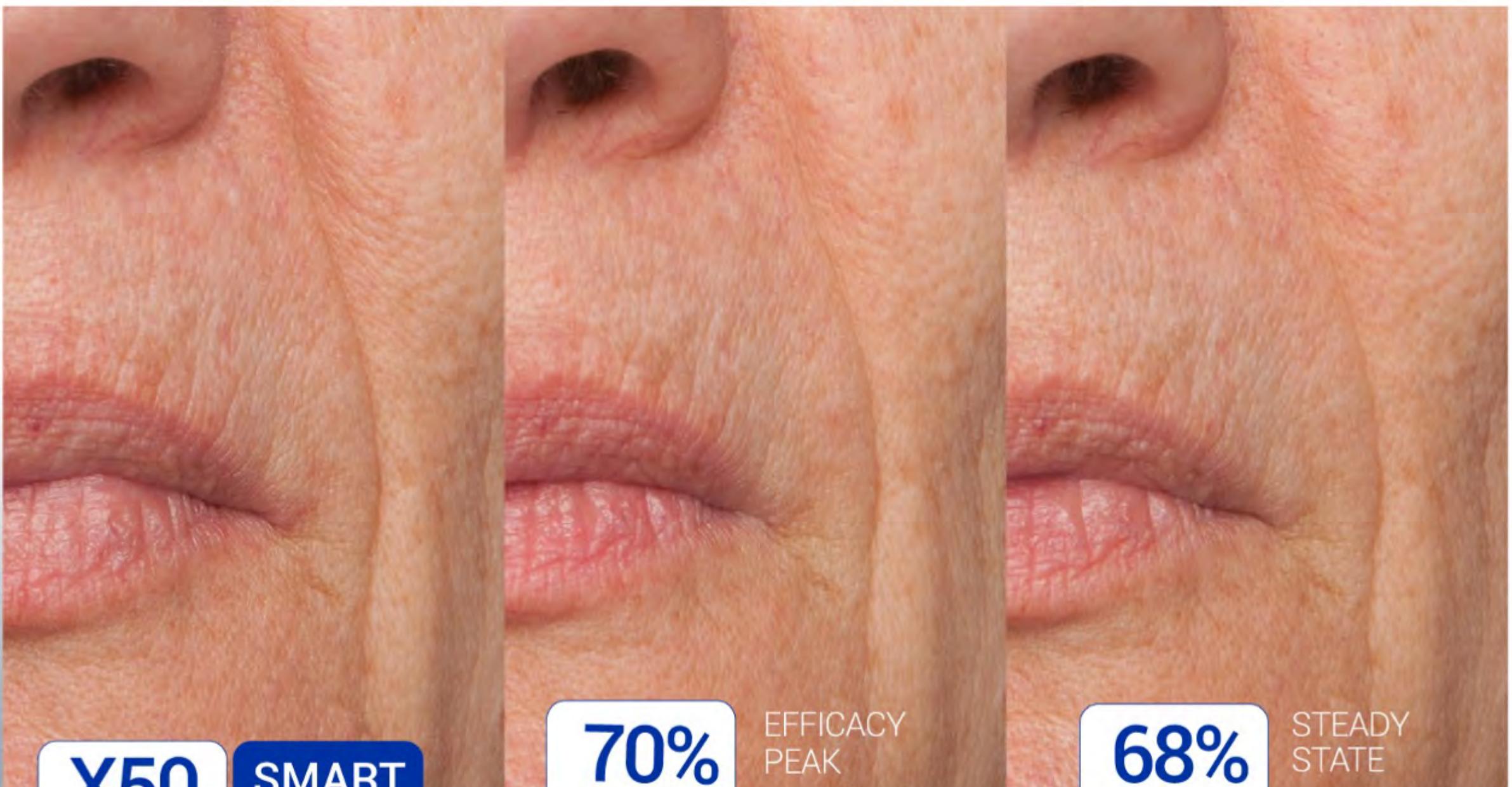
X50® Hyalufiller

B In vivo efficacy: wrinkle-filling effect

Day 0

Day14

Day 28



X50
CAPSULES

SMART
SKIN CARE

70%
WRINKLE
REDUCTION

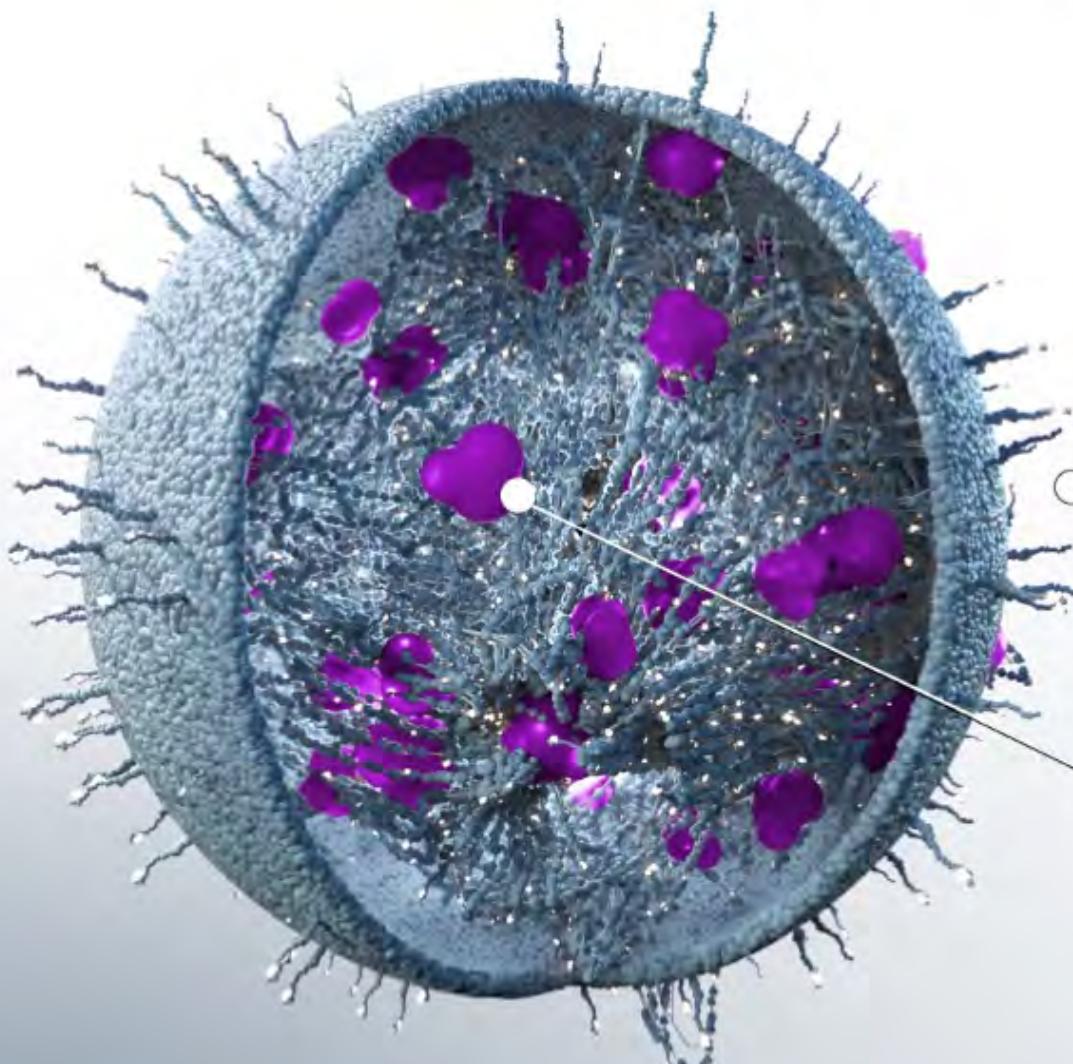
EFFICACY
PEAK

68%
WRINKLE
REDUCTION

STEADY
STATE

X50[®] SkinBarrier

- A** Efficacy/Claims:
Skin barrier function, protection



- B** Target cell:
Keratinocyte

Mechanism:
Stimulates the synthesis of four (4) keratins, filaggrin and loricrin to improve renewal and integrity of the epidermis

- C** Active principles:

Peptide (ligand)
Ligand activity only (Integrins receptor)

Two peptides (encapsulated actives)
They stimulate protein synthesis
(keratins, filaggrin and loricrin)

2

X50
CAPSULES

SMART
SKIN CARE



X50® SkinBarrier

A Mechanism: infography



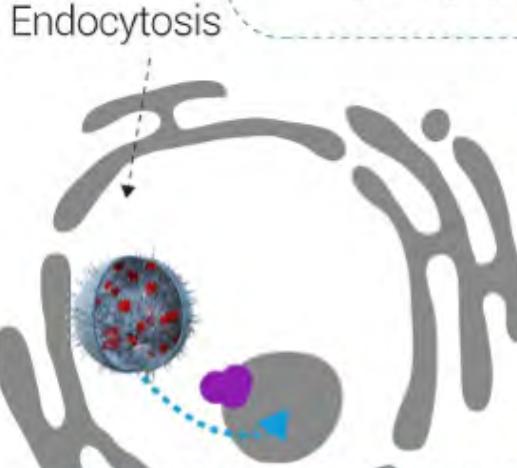
Penetration
Traffic

Selectivity
Receptor binding



> 90% Keratinocyte

Ligand peptide: Activity as ligand only



Encapsulates peptides: Epidermal turnover improvement

B in vivo efficacy:

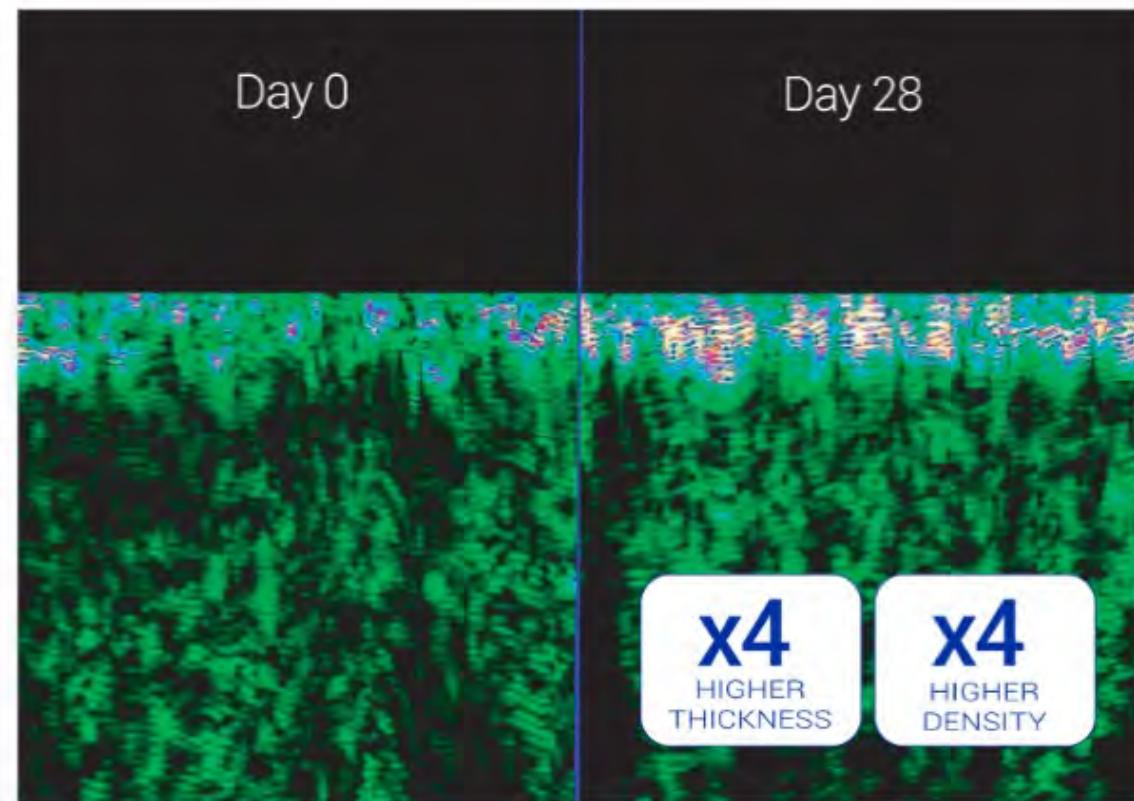
Skin barrier function



22

4 weeks
2 applications a day
Facial
Ultrasonography

Use: 0.001% (1% of 1g/L)



Echogenic density scale

Black/green
Lower density

Red/White
Higher density

0

255

Improvement in barrier function
results in less dehydration

2ml
TEWL
REDUCTION

X50
CAPSULES

SMART
SKIN CARE

The Cosmetic Drone®: Benefits



I+D

- Innovative and patented platform
- A single technology, different applications
- **Domant actives concept:**
protection of the active principle to the target
- Penetration without compromising barrier function
- Safety
- Customizable technology

The Cosmetic Drone®: Benefits



Lab

- Integration (stability, penetration, availability) in a unique, single system
- Ingredients dispersed in water
- Minimum dose of use: 0.001% active (1% of 1g / L)
- Does not alter the appearance of the formula
- Easy incorporation (<40°C)

The Cosmetic Drone®: Benefits



- Transferable and recognizable innovation by the consumer. The Cosmetic Drone®
- Powerful message in the product line: single technology, multiple applications
- Line expansion possibilities from skin care to color cosmetics
- Product and corporate positioning as an innovative company

What's next: Trojan® Technology When the target is inside cells...

Dual peptide -targeting system

Peptide 1: Cell receptor targeting

Peptide 2: Mitochondria membrane targeting

2020 Ingredient



X50
CAPSULES

SMART
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Free webinar @ <https://bit.ly/2VJxxCj>



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